



**Moss End Business Village  
Crooklands  
Cumbria LA7 7NU, UK**  
**Tel: +44 (0)15395 66700**  
**Fax: +44 (0)15395 66084**  
**info@ipaf.org**  
**www.ipaf.org**

**AGENDA**

**For the 35<sup>th</sup> Annual General Meeting of the International Powered Access Federation to be held in the Gold + Silk room at the Radisson Blu Dubai Deira Creek Hotel, Dubai, UAE on Wednesday, 6<sup>th</sup> March 2019 at 9:00 local time.**

President: Nick Selley, AFI-Uplift Ltd  
 Deputy President: Brad Boehler, Skyjack Inc  
 Vice President: Norty Turner, United Rentals  
 CEO & Managing Director: Tim Whiteman, IPAF

Council of Management:

Andy Studdert, Cramo  
 Arnaud Baumgartner, Accès & Elévatique  
 Arne Dirckinck-Holmfeld, PB Liftechnik GmbH  
 Brian Stead, Loxam Access (*Chair: UK Country Council*)  
 Ebbe Christensen, ReachMaster Inc (*Chair: North American Regional Council*)

Enrique Garcia Delgado, Snorkel  
 Florencio Alonso, AP Aerial Platforms (*Chair: Spanish Country Council*)

Gustavo Faria, Terex Latin America (*Chair: Brazil Country Council*)

Ian McGregor, Skyjack (*Chair: Manufacturers' Technical Committee*)

Jacco de Kluijver, Terex Ariel Work Platforms  
 Julie Smyth, Highway Plant Ltd., (*Chair: Irish Council*)  
 Kai Schliephake, Partnerlift GmbH  
 Karel Huijser, JLG EMEA BV  
 Karin Nars, Dinolift Oy  
 Kevin O'Shea, Hydro Mobile (*Chair: IPAF MCWP Committee*)  
 Marcello Plonski Brasil, RCB Locações de Equipamentos e Máquinas Ltda

Mark Winfield, HSS Hire Service Group  
 Nicola Violini, Haulotte Italia Srl (*Chair: Italy Country Council*)  
 Pedro Torres, Riwal  
 Richard Lofts, Nationwide Platforms Ltd (*Chair: Training Committee*)

Robert Cavaleri, Manlift Middle East (*Chair: Middle East Regional Council*)

Shawn Ong, Galmon (S) Pte Ltd (*Chair: Singapore Country Council*)

Steven Gerrard, Lifterz (*Chair: IPAF Rental+ Committee*)  
 Susan (Hongxia) Xu, Hunan Sinoboom Heavy Industry Co Ltd  
 Tony Small, Gammon Construction Limited (*Chair: HK Regional Council*)

IPAF Head of Finance & IT  
 IPAF Director of Technical & Safety  
 IPAF Director of Operations

Andrew Bache  
 Andrew Delahunt  
 Giles Councill



**Switzerland:** IPAF-Basel, Dufourstrasse 11  
 CH-4052 Basel, Switzerland  
 Tel: +41 (0)61 227 9000  
 Fax: +41 (0)61 227 9009  
 basel@ipaf.org www.ipaf.org



**USA:** IPAF-North America, 225 Placid Drive  
 Schenectady, NY 12303, USA  
 Tel: +1 518-280-2486  
 Fax: +1 518-689-6800  
 usa@ipaf.org www.ipaf.com

IPAF is a registered society under the UK's  
 Co-operative and Community Benefit Societies Act 2014,  
 registration no. 30998R.  
 Registered Office: Moss End Business Village,  
 Crooklands, Cumbria LA7 7NU, UK.



www.tuv.com  
 ID 9105076340

IPAF Head of Membership & Communications  
 IPAF UK Market General Manager  
 IPAF Head of Regional Development & MCWPs

Jo Power  
 Richard Whiting  
 Romina Vanzi

*This meeting will be conducted in accordance with the IPAF Corporate Compliance Policy and relevant competition and anti-trust laws. There will be no discussion of any information which is commercially sensitive or confidential. By signing the attendance sheet at the start of the meeting each attendee will be agreeing to abide by the Policy.*

**1. APOLOGIES FOR ABSENCE**

**2. MINUTES**

To submit for approval the Minutes of the 34<sup>th</sup> Annual General Meeting held at the Hilton Miami Downtown, 1601 Biscayne Boulevard, Miami, FL 33132, USA on Thursday, 8th March 2018 at 9:00am local time

**3. MATTERS ARISING**

**4. PRESIDENT'S REPORT**

**5. CEO & MANAGING DIRECTOR'S REPORT**

**7. FINANCE**

- (a) To submit for approval the Income and Expenditure Account and the Balance Sheet for the twelve months ended 31st December, 2018 (attached)
- (b) To note the Budget for the twelve months ending 31st December, 2019, and the new subscription rates pertaining which will be effective 1st July, 2019:-

	<b>Proposed Scale of Charges Effective 1st July 2019</b>				
<b>Full Members</b>	<b>£</b>	<b>SGD</b>	<b>€</b>	<b>\$</b>	<b>CHF</b>
Manufacturer	£1,134	SGD 2,184	€ 1,528	\$1,935	CHF 1,884
Dealer/Distributor	£504	SGD 983	€ 682	\$858	CHF 839
Contractor/Industrial User	£504	SGD 983	€ 682	\$858	CHF 839
Hirer/Rental	£504	SGD 983	€ 682	\$858	CHF 839
Training Company	£504	SGD 983	€ 682	\$858	CHF 839
Public Utility	£268	SGD 514	€ 365	\$457	CHF 446
Service Company/Component Supplier	£212	SGD 405	€ 287	\$361	CHF 353
Independent Instructor	£212	SGD 405	€ 287	\$361	CHF 353
Group Member	£268	SGD 514	€ 365	\$457	CHF 446
<b>Associate Members</b>					
Association	£335	SGD 655	€ 457	\$572	CHF 558
Press	£188	SGD 361	€ 256	\$323	CHF 313
Company Associate	£188	SGD 361	€ 256	\$323	CHF 313
Individual Associate	£118	SGD 218	€ 158	\$201	CHF 196
Small User	£67	SGD 131	€ 92	\$115	CHF 111

- (c) Re-appointment of CLB Coopers as Auditors

## 8. ELECTIONS

The under-mentioned officers offer themselves for election:-

<b>President:</b>	<b>Brad Boehler, Skyjack Inc</b>
<b>Deputy President:</b>	<b>Norty Turner, United Rentals</b>
<b>Vice President:</b>	<b>Karin Nars, Dinolift Oy</b>

The following Council Members, retiring by rotation, offer themselves for re-election:-

<b>Andy Studdert</b>	<b>Cramo (Board Member)</b>
<b>Arne Dirckinck-Holmfeld</b>	<b>PB Lifftechnik GmbH</b>
<b>Enrique Garcia Delgado</b>	<b>Snorkel</b>
<b>Kai Schliephake</b>	<b>Partnerlift GmbH (Board Member)</b>
<b>Karel Huijser</b>	<b>JLG Industries (Europe) (Board Member)</b>

The following Council Members (companies) remain without the need to offer themselves for re-election, to serve for the second year of their two year term:-

<b>Jacco du Kluijver</b>	<b>Terex Ariel Work Platforms</b>
<b>Marcello Plonski Brasil</b>	<b>RCB Locações de Equipamentos e Máquinas Ltda</b>
<b>Mark Winfield</b>	<b>HSS Hire Service Group Ltd</b>
<b>Nick Selley</b>	<b>AFI-Uplift Ltd (<i>Immediate Past President, Ex-officio</i>)</b>
<b>Pedro Torres</b>	<b>Riwal</b>
<b>Susan (Hongxia) Xu</b>	<b>Sinoboom</b>
<b>Colin Hotchkiss</b>	<b>Nationwide Platforms</b>

## **IPAF COMMITTEES**

The following offer themselves for election as Chairmen / Vice Chairmen of the IPAF Committees/Country Councils:-

<b>Brazil Country Council</b>	<b>Gustavo Faria, Terex Latin America</b>
<b>Hong Kong Regional Council</b>	<b>Tony Small, Gammon Construction</b>
<b>IPAF MCWP Committee</b>	<b>Kevin O'Shea, Hydro Mobile Inc</b>
<b>IPAF Rental+ Committee</b>	<b>Steven Gerrard, Lifterz</b>
<b>Irish Council</b>	<b>Julie Smyth, Highway Plant Co Ltd</b>
<b>Italy Country Council</b>	<b>Nicola Violini, Haulotte Italia Srl</b>
<b>Manufacturers' Technical Committee</b>	<b>Ian Mcgregor, Skyjack</b>
<b>Middle East Regional Council</b>	<b>Robert Cavaleri, Manlift Middle East LLC</b>
<b>North American Regional Council</b>	<b>Ebbe Christensen, ReachMaster</b>
<b>Singapore Country Council</b>	<b>Shawn Ong, Galmon (S) Pte Ltd</b>
<b>Spanish Country Council</b>	<b>Florencio Alonso, AP Aerial Platforms SA</b>
<b>Switzerland Country Council</b>	<b>Arnaud Baumgartner, Accès &amp; Elévatique SA, (Vice-Chair Switzerland Country Council)</b>
<b>Training Committee</b>	<b>Richard Lofts, Nationwide Platforms Ltd</b>
<b>UK Country Council</b>	<b>Brian Stead, Loxam Access Ltd</b>

## Board of IPAF Ltd

It is proposed that the Board of IPAF Ltd be constituted as set out hereunder, those concerned having individually confirmed their willingness to complete their respective terms of office:-

<b>Brad Boehler</b>	<b>Chairman</b>	<i>(to coincide with 2 year Presidential term of office)</i>
<b>Tim Whiteman</b>	<b>CEO, Managing Director &amp; Secretary</b>	<i>(2nd year of 2 year term of office)</i>
<b>Karin Nars</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Andy Studdert</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Nick Selley</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Norty Turner</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Karel Huijser</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Kai Schliephake</b>	<b>Director</b>	<i>(one year term of office)</i>

9. **INCOMING PRESIDENT'S ADDRESS**

10. **ANY OTHER BUSINESS**

11. **DATE OF NEXT MEETING**

*Date and venue to be advised*

Full information about all IPAF events can be found at [www.ipaf.org/events](http://www.ipaf.org/events)

This document was updated on 20.02.2019