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AGENDA

for the 129th Council Meeting

of the International Powered Access Federation

to be held at Hotel Europa, Great Victoria St, Belfast BT2 7AP, UK,

Wednesday, 10th October 2018, at 13:30 local time

President: Nick Selley, AFI-Uplift Ltd
Deputy President: Brad Boehler, Skyjack Inc
Vice President: Norty Turner, Riwal
CEO & Managing Director: Tim Whiteman, IPAF

Committee/Council: Andy Studdert, ex officio
Arne Dirckinck-Holmfeld, PB Lifttechnik GmbH
Brian Stead, Loxam Access (*Chair: UK Country Council*)
Richard Loft, Nationwide Platforms Ltd (*Chair: Training Committee*)
Daniel Ho, Terex Singapore Pte Ltd (*Chair: Singapore Country Council*)
Ebbe Christensen, ReachMaster Inc (*Chair: North American Regional Council*)
Enrique Garcia Delgado, Snorkel
Florencio Alonso, AP Aerial Platforms (*Chair: Spain Country Council*)
Gustavo Faria, Terex Latin America (*Chair: Brazil Country Council*)
Ian McGregor, Skyjack (*Chair: Manufacturers' Technical Committee*)
Jacco de Kluyver, Terex
Julie Smyth, Highway Plant Ltd., (*Chair: Irish Country Council*)
Kai Schliephake, Partnerlift GmbH
Karel Huijser, JLG EMEA BV
Karin Nars, Dinolift Oy
Kevin O'Shea, Hydro Mobile (*Chair: IPAF MCWP Committee*)
Marcello Plonski Brasil, RCB Locações de Equipamentos e Máquinas Ltda
Mark Winfield, HSS Hire Service Group
Nicola Violini, Haulotte Italia Srl (*Chair: Italy Country Council*)
Peter Douglas, Nationwide Platforms Ltd
Phil Godding, JLG (*Chair: Manufacturers' Technical Committee*)
Robert Cavaleri, Manlift Middle East (*Chair: Middle East Country Council*)
Steven Gerrard, Lifterz (*Chair: IPAF Rental+ Committee*)
Susan (Hongxia) Xu, Hunan Sinoboom Heavy Industry Co Ltd
Tony Small, Gammon Construction Limited (*Chair: HK Regional Council*)



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registration no. 30998R.
Registered Office: Moss End Business Village,
Crooklands, Cumbria LA7 7NU, UK.



IPAF Head of Finance & IT
IPAF Director of Technical & Safety
IPAF Director of Operations
IPAF Head of Membership & Communications
IPAF UK Market General Manager
IPAF Head of Regional Development & MCWPs

Andrew Bache
Andrew Delahunt
Giles Councill
Jo Power
Richard Whiting
Romina Vanzi

This meeting will be conducted in accordance with the IPAF Corporate Compliance Policy and relevant competition and anti trust laws. There will be no discussion of any information which is commercially sensitive or confidential. By signing the attendance sheet at the start of the meeting each attendee will be agreeing to abide by the Policy.

1. **APOLOGIES FOR ABSENCE**

2. **MINUTES**

To approve the Minutes of the 127th IPAF Council Meeting held at the Hilton Miami Downtown, 1601 Biscayne Boulevard, Miami, FL 33132, USA on Wednesday, 7th March 2018 at 1:30pm local time

N.B. Marcello Plonski Brasil has requested a change in the following items on the Minutes of the 127th IPAF Council Meeting. The proposed changes reflect conversations with IPAF's CEO who is in agreement that these would provide a more accurate record of the meeting.

Item 6. Country/Regional Reports – Brazil Country Council

Original text: "There is public consultation in first quarter of this year, with the standard planned to be published in the second half of 2018."

Proposed text: "There is public consultation closing at the end of June, with the NBR standard planned to be published in the second half of 2018."

Item 7. Management Reports including KPI Dashboard (Paragraph 7)

Original text: "MPB said there wasn't enough detail on how to deliver better costed budgets etc when planning ElevAÇÃO, for instance, and asked has that been improved? TW confirmed that the event planning process has changed. In 2017 when preparing the budget for 2018, TW agreed that not enough detail on the budget had been shared with all members of the council."

Proposed text: "MPB said there wasn't enough detail on how to deliver better costed budgets etc. During Elevação, MPB informed TW that the present process for budget approval was not ideal and suggested that it should perhaps be sent in advance to the IPAF Council prior to examination. TW confirmed that planning process has changed. In 2017 when preparing the budget for 2018, TW agreed that not enough detail on the budget had been shared with all members of the IPAF Council. "

3. **MATTERS ARISING**

- (a) Overview
- (b) Request for standard country council constitution (see attached)



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4. **REPORT FROM THE CHAIRMAN OF THE BOARD**
5. **MANAGING DIRECTOR'S PROGRESS REPORT**
 - (a) Three Year Plan
 - (b) MD's Report
6. **PROPOSALS RE: VR & SIMULATORS**
7. **COUNTRY/REGIONAL REPORTS**
 - (a) Specific requests to Council
8. **ISSUES FOR CONSIDERATION AT FUTURE MEETINGS**
9. **MANAGEMENT REPORTS INCLUDING KPI DASHBOARDS**
 - (a) Finance Report Quarter 2 (see attachment)
 - (b) 2019 Budget (see attachment)
10. **MEMBERSHIP**
 - (a) New Members
 - (b) Expelled Members
11. **CANCELLATION OF DISCOUNT ON PAL CARD IN INDIA**
12. **SAFETY ISSUES**
 - (a) Accident Reporting Update
 - (b) Andy Access
 - (c) Other Issues?
13. **MEMBERSHIP SERVICES UPDATE**
 - (a) General Update: events, services, etc
 - (b) Membership Survey
 - (c) Membership processes (see attachments)
14. **TRAINING**
 - (a) Request for Telehandler Operator course (see attachment)
 - (b) New Generation Training Update
 - (c) Service Technician Training
 - (d) Monitoring of Training Centres Failure Rate



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15. **COMMITTEES**

(Where meetings have taken place)

- (a) IPAF MCWP Committee: Chairman - Kevin O'Shea
- (b) Training Committee: Chairman – Charlie Ellis (see attachment)
- (c) CAP Work Group – Giles Councill

16. **ANY OTHER BUSINESS**

17. **DATE OF NEXT MEETING**

Tuesday, 5th March 2019 at 13.30 hrs at Radisson Blu Dubai Deira Creek Hotel, Dubai, UAE. (IPAF Summit & IAPAs Venue) www.iapa-summit.info

The minutes of previous meetings, other than Board Meetings, can be found in the “Members only” section of www.ipaf.org a full list of all IPAF meetings can be found at www.ipaf.org/events



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