

2018
IPAF
summit

8 MARCH 2018

iapa
International
Awards for
Powered
Access
2018

MIAMI, USA

MARCH 7-9, 2018, MIAMI, USA

PROGRAM



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THE IPAF NETWORKING EVENT AN INFORMAL OPPORTUNITY TO DO BUSINESS

Wednesday, March 7

6:00pm – 8:00pm

Bar 601, Heat American Airlines Arena, Miami, USA

THE IPAF SUMMIT: QUANTIFYING SUSTAINABILITY NOT-TO-BE-MISSED EDUCATIONAL SESSIONS

Thursday, March 8

10:00am – 5:30pm

Symphony Ballroom: MEWP Session

Chamber Boardroom: MCWP Session

Hilton Miami Downtown, Miami, USA



CON INTERPRETACIÓN
SIMULTÁNEA AL ESPAÑOL

THE IAPA AWARDS DINNER THE PREMIER EVENT CELEBRATING EXCELLENCE IN POWERED ACCESS

Thursday, March 8

6:45pm Drinks Reception

8:00pm – 10:30pm Awards Dinner

Symphony Ballroom, Hilton Miami Downtown, Miami, USA

SITE VISITS: BLUELINE RENTALS, UNITED RENTALS

Friday, March 9

8:30am – 12:30pm

Meet in Reception of Hilton Miami Downtown, Miami, USA

Jointly organized by:



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Events at a glance around the 2018 summit

WEDNESDAY, MARCH 7

8:00am – 12:30pm
**IPAF Manufacturers' Technical
Committee (MTC) Meeting**
Soprano Room (members only)

9:30am – 12:30pm
**North American Regional
Council (NARC) Meeting**
Alto Room (members only)

1:30pm – 5:30pm
IPAF Council Meeting
Picasso Room (members only)

6:00pm – 8:00pm
IPAF Networking Event
(pre-registration required)
Bar 601, Heat American
Airlines Arena, Miami, USA

THURSDAY, MARCH 8

9:00am – 9:45am
IPAF Annual General Meeting
Chamber Boardroom – all welcome

10:00am – 12:30pm
IPAF Summit
Symphony Ballroom: MEWP Session
Chamber Boardroom: MCWP Session

12:30pm – 1:30pm
Buffet Lunch

1:30pm – 5:30pm
IPAF Summit
Symphony Ballroom

6:45pm – 8:00pm
Drinks Reception

8:00pm – 10:30pm
**International Awards for
Powered Access (IAPAs) Dinner**

FRIDAY, MARCH 9

8:30am – 12:30pm
**Site Visits to United Rentals
or Blue Line**
(pre-registration required)

9:30am – 12:30pm
**IPAF MCWP International
Committee Meeting**
Alto Room (members only)

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United Rentals[®]

United Academy[®]
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IPAF Networking Event

Wednesday, March 7
6:00pm – 8:00pm

**Enjoy the opportunity to mix
with colleagues from across
the industry in Bar 601, Heat
American Airlines Arena, Miami.**

This sophisticated and chic venue offers
floor to ceiling waterfront views.

The IPAF Networking Event will run from
6:00pm to 8:00pm. The venue is a 15
minute walk from the host hotel of the
IPAF Summit, the Hilton Miami Downtown.
Buses will also be available from Reception.
The event is open to guests registered for
the IAPA dinner. However, places are
limited so please pre-register by emailing
natalie.wood@ipaf.org



Site Visits

Friday, March 9
8:30am – 12:30pm

A choice of two site visits is available.
Spaces are limited – please register by
emailing chris.greenbank@ipaf.org

Meet in Reception of the Hilton
Miami Downtown at 8:30am –
buses depart at 9:00am

United Rentals

United Rentals invites visitors for a behind-
the-scenes perspective on their operation
with a focus on the different stages in the
rental cycle of a machine and the chance
to see a close-up of their fleet structure.



**BlueLine
Rental**

United Rentals[®]

BlueLine Rental

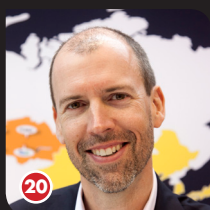
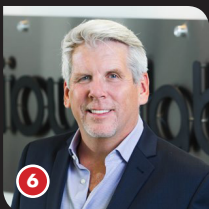
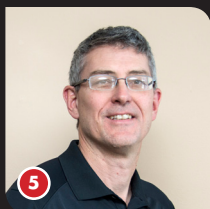
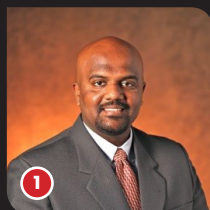
BlueLine invites visitors to look inside one
of their many Florida branches and learn
with a guided tour, how they process and
manage their equipment and how the
rental business is doing in the region.

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N.B. Program may be subject to change.
Latest version can be viewed on event app.



World-class speakers look at the theme of 'Quantifying Sustainability'



1. Guru Bandekar
2. Darren Bechtel
3. Diego Benetton
4. Giancarlo Bobbio
5. Brad Boehler
6. Jim Colvin
7. Giles Cuncell
8. James Dorris
9. Peter Douglas
10. Pedro Fernández
11. Tony Groat
12. Angel Ibañez
13. Dan Kaplan
14. Michael Kneeland
15. Kevin O'Shea
16. William Plummer
17. Nick Selley
18. Andy Studdert
19. Sony Trudel
20. Norty Turner
21. Romina Vanzi
22. Tim Whiteman

To read speakers' profiles,
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PROGRAM

QUANTIFYING SUSTAINABILITY



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THURSDAY, MARCH 8

10:00am – 5:30pm



With simultaneous translation into Spanish.
Con interpretación simultánea al español.

Most speakers' presentations will be available on www.ipaf.org after the Summit. Please share your comments about the IPAF Summit via the events app or by completing a feedback form – available at the Registration desk.

Delegates can choose to attend either a MEWP or MCWP session in the morning. These will run in parallel. The MEWP session will focus on enhanced training techniques such as VR and simulators.



Download our event app to participate in live polls, submit questions to speakers, give feedback and interact with other delegates. See back page for details.

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8:30	Registration, coffee and the opportunity to browse sponsors' tables
MCWP Breakout Session (Chamber Boardroom)	
10:00 - 10:10	Welcome – Romina Vanzi, Head of Regional Development and MCWPs, IPAF Angel Ibañez, Global Representative for MCWP and Related Products, IPAF
10:10 - 10:30	Review of US Regulations Affecting MCWPs Kevin O'Shea, Director of Safety & Training, AGF Access Group
10:30 - 10:50	The Impact of Canada's New Standards – Sony Trudel, Director of Engineering, Hydro Mobile, and Chair of the CSA committees B354 for MCWPs and Transport Platforms
10:50 - 11:10	Regulations Affecting Hoists in Different Regions Diego Benetton, Sales Director, Maber Hoist
11:10 - 11:40	Coffee and the opportunity to browse sponsors' tables
11:40 - 12:00	IPAF New Hoist Training Program Angel Ibañez, Global Representative for MCWP and Related Products, IPAF
12:00 - 12:20	The Labor and Skills Shortage Kevin O'Shea, Director of Safety & Training, AGF Access Group
12:20 - 12:30	Open Discussion and Conclusions

8:30	Registration, coffee and the opportunity to browse sponsors' tables
MEWP Breakout Session (Symphony Ballroom)	
10:00 - 10:10	Welcome – Tim Whiteman, CEO & MD, IPAF Morning session hosted by Tony Groat, North America Regional Manager, IPAF
10:10 - 10:50	Product Innovation: The Worksite of the Future Guru Bandekar, Vice President, Global Engineering & Program Management, JLG Industries
10:50 - 11:20	Selecting MEWPs for Sustainability Giancarlo Bobbio, Marketing Director for the Americas, Haulotte
11:20 - 11:45	IPAF's Global VR/Sim Consultation Giles Councill, Director of Operations, IPAF
11:45 - 12:30	VR/Sim Panel: Can Sims replace real MEWPs in training? Chaired by: Andy Studdert, Former CEO NES Rentals; Darren Bechtel, Founder & Managing Director, Brick & Mortar Ventures; Brad Boehler, President, Skyjack; Jim Colvin, CEO, Serious Labs; Giles Councill, Director of Operations, IPAF; James Dorris, Vice President, Environment, Health & Safety, United Rentals; Peter Douglas, Executive Director of Operations, Nationwide Platforms
12:30 - 1:30	Lunch and the opportunity to browse sponsors' tables
Afternoon Plenary Session for all (Symphony Ballroom)	
1:30 - 1:35	Welcome back – Afternoon session hosted by Tim Whiteman, CEO & MD, IPAF
1:35 - 2:15	Valuing Sustainability William Plummer, EVP & Chief Financial Officer, United Rentals
2:15 - 3:00	Is Transformation Sustainable? Norty Turner, CEO, Riwal
3:00 - 3:30	Coffee and the opportunity to browse sponsors' tables
3:30 - 4:00	Technological Challenges for Rental Pedro Fernández, Chairman & CEO, General de Alquiler de Maquinaria SA (GAM) <i>This presentation will be given in Spanish. Please ensure you have collected a headset if you require translation into English.</i>
4:00 - 4:35	Incident History: An Evolution of Safe Use Brad Boehler, President, Skyjack
4:35 - 5:15	Rental Panel: Is your company ready for 2028? Chaired by: Andy Studdert, Former CEO, NES Rentals; Pedro Fernandez, President, GAM; Dan Kaplan, CEO, Daniel Kaplan Associates; Michael Kneeland, President & CEO, United Rentals; Nick Selley, Group Business Development Director, AFI & President, IPAF; Norty Turner, CEO, Riwal
5:15 - 5:30	Close: Nick Selley, Group Business Development Director, AFI & President, IPAF



THURSDAY, MARCH 8

6:45pm

8:00pm - 10:30pm

Drinks Reception

Dinner and Awards Ceremony

@IAPAAwards

Back by popular demand, this year's Awards host is Mack Dryden, writer, comedian and actor.



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Celebrating innovation, success and achievement in the industry

The IAPAs, jointly organized by **Access International** and **IPAF**, recognise companies and individuals who have made a striking contribution to the industry.

The award categories this year are:

- IAPA Innovative Technology Prize
- Powered Access Pioneer
- Contribution to Safe Working at Height
- IPAF Training Center of the Year
- IPAF Instructor of the Year
- Product of the Year – Self Propelled Booms & Atrium Lifts
- Product of the Year – Scissor Lifts & Vertical Masts
- Product of the Year – Mast climbing work platforms/hoists
- Product of the Year – Vehicle/trailer mounted
- Access Rental Company of the Year
- Project of the Year
- Access Photo of the Year
- IPAF/Access International Lifetime Achievement Award

As always, the entries were judged by an independent panel of prominent industry experts with long-standing experience in the business. They alone decide the winners – recipients of IAPA trophies can therefore be justifiably proud of their achievement.

This year's judges:



1. **Chris Bowers** served as Senior Vice President (Customer Strategy, Sales & Marketing) at US-based NES Rentals from 2005 until 2017, when NES was sold to United Rentals.



2. **Chris Carmolingo** has been Regional Vice President at BlueLine Rental, in the US, since 2015. Previously he was President & CEO at access specialist Trico Lift.



3. **Tobias Ritzenhöfer** is the Director of Engineering at Germany-based tracked platform manufacturer Teupen Maschinenbau, which also produces the self-propelled extreme off-road Puma lift. He has huge experience in the industry and at Teupen, having started at the company in 1996 as an apprentice mechanic.



4. **Nick Selley** is Business Development Director at UK-based access equipment rental company, AFI Group, and was inaugurated as IPAF's President in 2017.



5. **Ib Steffensen** is Director of the lift department at truck mounted platform and crane rental company BMS and a member of its executive board. He has been employed at BMS since 2009 and has been in the rental industry for 25 years.



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2. Open the app and, when prompted, enter the event code: **summit18**
3. Log in and use your registered email address and password (sent to delegates' registered email address)

If you require further assistance, please see a member of IPAF staff

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