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**AGENDA**

**for the 34<sup>th</sup> Annual General Meeting of the International Powered Access Federation  
to be held at Hilton Miami Downtown, 1601 Biscayne Boulevard, Miami, FL 33132,  
USA on Thursday, 8th March 2018 at 9:00am local time**

President: Nick Selley, AFI-Uplift Ltd  
 Deputy President: Brad Boehler, Skyjack Inc  
 Vice President: Norty Turner, Riwal  
 CEO & Managing Director: Tim Whiteman, IPAF

Council of Management: Florencio Alonso, AP Aerial Platforms (Chair: Spain Country Council)  
 Marcello Plonski Brasil, RCB Locações de Equipamentos e Máquinas Ltda  
 Robert Cavaleri, Manlift Middle East (Chair: Middle East Country Council)  
 Arnaud Baumgartner, Accès & Elévatique SA (*Vice Chair: Switzerland Country Council*)  
 Arne Dirckinck-Holmfeld, PB Liftechnik GmbH  
 Peter Douglas, Nationwide Platforms Ltd  
 Andy Studdert, ex officio  
 Charlie Ellis, Nationwide Platforms Ltd (Chair: Training Committee)  
 Gustavo Faria, Terex Latin America (Chair: Brazil Country Council)  
 Enrique Garcia Delgado, Snorkel  
 Steven Gerrard, Lifterz (Chair: IPAF Rental+ Committee)  
 Phil Godding, JLG (Chair: Manufacturers' Technical Committee)  
 Daniel Ho, Terex Singapore Pte Ltd (Chair: Singapore Country Council)  
 Karel Huijser, JLG EMEA BV  
 Teresa Kee, United Rentals Inc (Chair: North American Country Council)  
 Jacco de Kluyver, Terex  
 Karin Nars, Dinolift Oy  
 Kevin O'Shea, Hydro Mobile (Chair: IPAF MCWP Committee)  
 Kai Schliephake, Partnerlift GmbH  
 Brian Stead, Loxam Access (Chair: UK Country Council)  
 Julie Smyth, Highway Plant Ltd., (Chair: Irish Country Council)  
 Nicola Violini, Haulotte Italia Srl (Chair: Italy Country Council)  
 Mark Winfield, HSS Hire Service Group

IPAF Head of Finance & IT  
 IPAF Director of Operations  
 IPAF Head of Membership & Communications  
 IPAF Head of Regional Development & MCWPs

Andrew Bache  
 Giles Councill  
 Jo Power  
 Romina Vanzi



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IPAF is a registered society under the UK's  
 Co-operative and Community Benefit Societies Act 2014,  
 registration no. 30998R.  
 Registered Office: Moss End Business Village,  
 Crooklands, Cumbria LA7 7NU, UK.



*This meeting will be conducted in accordance with the IPAF Corporate Compliance Policy and relevant competition and anti-trust laws. There will be no discussion of any information which is commercially sensitive or confidential. By signing the attendance sheet at the start of the meeting each attendee will be agreeing to abide by the Policy.*

## 1. APOLOGIES FOR ABSENCE

Apologies for absence received from: Steven Gerrard, Lifterz (Chair: IPAF Rental+ Committee)

## 2. MINUTES

To submit for approval the Minutes of the 33rd Annual General Meeting held at the Hilton London Wembley Hotel, Wembley, London, UK, on Tuesday, 4th April 2017 at 09.00 (local time)

## 3. MATTERS ARISING

## 4. PRESIDENT'S REPORT

## 5. IPAF PRESIDENT'S AWARD

## 6. CEO & MANAGING DIRECTOR'S REPORT

## 7. FINANCE

- (a) To submit for approval the Income and Expenditure Account and the Balance Sheet for the twelve months ended 31<sup>st</sup> December, 2017 (*attached*)
- (b) To note the Budget for the twelve months ending 31<sup>st</sup> December, 2018, and the new subscription rates pertaining which will be effective 1<sup>st</sup> July, 2018:-

<b>Proposed Scale of Charges Effective 1st July 2018</b>					
<b>Full Members</b>	<b>£</b>	<b>SGD</b>	<b>€</b>	<b>\$</b>	<b>CHF</b>
Manufacturer	£1,080.00	SGD 2,184	€ 1,528	\$1,935	CHF 1,884
Dealer/Distributor	£480.00	SGD 983	€ 682	\$858	CHF 839
Contractor/Industrial User	£480.00	SGD 983	€ 682	\$858	CHF 839
Hirer/Rental	£480.00	SGD 983	€ 682	\$858	CHF 839
Training Company	£480.00	SGD 983	€ 682	\$858	CHF 839
Public Utility	£255.00	SGD 514	€ 365	\$457	CHF 446
Service Company/Component Supplier	£202.00	SGD 405	€ 287	\$361	CHF 353
Independent Instructor	£202.00	SGD 405	€ 287	\$361	CHF 353
Group Member	£255.00	SGD 514	€ 365	\$457	CHF 446
<b>Associate Members</b>					
Association	£319.00	SGD 655	€ 457	\$572	CHF 558
Press	£179.00	SGD 361	€ 256	\$323	CHF 313
Company Associate	£179.00	SGD 361	€ 256	\$323	CHF 313
Individual Associate	£112.00	SGD 218	€ 158	\$201	CHF 196
Small User	£64.00	SGD 131	€ 92	\$115	CHF 111

- (c) To approve the Sustaining Membership addendum (subject to approval from the IPAF Council on March 7<sup>th</sup>, 2018) (*see attachment*)
- (d) Re-appointment of CLB Coopers as Auditors

## 8. ELECTIONS

The under-mentioned officers offer themselves for election:-

<b>President:</b>	<b>Nick Selley, AFI-Uplift Ltd</b>
<b>Deputy President:</b>	<b>Brad Boehler, Skyjack Inc</b>
<b>Vice President:</b>	<b>Norty Turner, Riwal</b>

The following Council Members, retiring by rotation, offer themselves for re-election:-

<b>Karin Nars</b>	<b>Dinolift Oy (<i>Board Member</i>)</b>
<b>Jacco de Kluyver</b>	<b>Genie UK Ltd</b>
<b>Mark Winfield</b>	<b>HSS Hire Service Group Ltd</b>
<b>Peter Douglas</b>	<b>Nationwide Platforms Ltd (<i>Board Member</i>)</b>
<b>Marcello Plonski Brasil</b>	<b>RCB Locações de Equipamentos e Máquinas Ltda</b>

The following Council Members remain without the need to offer themselves for re-election, to serve for the second year of their two year term:-

<b>Andy Studdert</b>	<b>(ex officio Board Member)</b>
<b>Karel Huijser</b>	<b>JLG Industries (Europe) (<i>Board Member</i>)</b>
<b>Kai Schliephake</b>	<b>Partnerlift GmbH</b>
<b>Enrique Garcia Delgado</b>	<b>Snorkel</b>
<b>Arne Dirckinck-Holmfeld</b>	<b>PB Liftechnik GmbH</b>

The following Council Member has formally advised her wish to be elected onto the IPAF Council:-

<b>Susan (Hongxia) Xu</b>	<b>Hunan Sinoboom Heavy Industry</b>
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## IPAF COMMITTEES

The following offer themselves for election as Chairmen / Vice Chairmen of the IPAF Committees/Country Councils:-

<b>Brazil Country Council</b>	<b>Fabiano Freitas, Mills Rental</b>
<b>IPAF Rental+ Committee</b>	<b>Steven Gerrard, Lifterz</b>
<b>IPAF MCWP Committee</b>	<b>Kevin O'Shea, Hydro Mobile Inc</b>
<b>Irish Country Council</b>	<b>Julie Smyth, Highway Plant Co Ltd</b>
<b>Italy Country Council</b>	<b>Nicola Violini, Haulotte Italia Srl</b>
<b>Manufacturers' Technical Committee</b>	<b>Phillip Godding, JLG Industries (UK) Ltd</b>
<b>Middle East Regional Council</b>	<b>Robert Cavaleri, Manlift Middle East LLC</b>
<b>North American Country Council</b>	<b>Teresa Kee, NES Rentals Holdings, Inc</b>
<b>Singapore Country Council</b>	<b>Daniel Ho, Terex Singapore Pte Ltd</b>

**Spain Country Council  
Switzerland Country Council**

**Training Committee  
UK Country Council**

**Florencio Alonso, AP Aerial Platforms SA  
Arnaud Baumgartner, Accès & Elévatique  
SA, (Vice-Chair Switzerland Country Council)  
Charlie Ellis, Nationwide Platforms Ltd  
Brian Stead, Loxam Access Ltd**

## **Board of IPAF Ltd**

It is proposed that the Board of IPAF Ltd be constituted as set out hereunder, those concerned having individually confirmed their willingness to complete their respective terms of office:-

<b>Nick Selley</b>	<b>Chairman</b>	<i>(to coincide with 2 year Presidential term of office)</i>
<b>Tim Whiteman</b>	<b>CEO, Managing Director &amp; Secretary</b>	<i>(2nd year of 2 year term of office)</i>
<b>Brad Boehler</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Karin Nars</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Peter Douglas</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Andy Studdert</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Norty Turner</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Karel Huijser</b>	<b>Director</b>	<i>(one year term of office)</i>
<b>Kai Schliephake</b>	<b>Director</b>	<i>(one year term of office)</i>

9. **INCOMING PRESIDENT'S ADDRESS**

10. **ANY OTHER BUSINESS**

11. **DATE OF NEXT MEETING**

*Date and venue to be advised*

Full information about all IPAF events can be found at [www.ipaf.org/events](http://www.ipaf.org/events)