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ANNUAL REPORT 2014



PROMOTING THE SAFE AND EFFECTIVE USE OF POWERED ACCESS WORLDWIDE

www.ipaf.org



TECHNICAL ADVICE
AND INFORMATION



SAFETY PROMOTION
AND DEVELOPMENT



PROMOTING THE POWERED
ACCESS INDUSTRY



INFLUENCING AND INTERPRETING
LEGISLATION AND STANDARDS



MANAGEMENT AND OPERATOR
TRAINING PROGRAMMES



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Steve Couling
President, IPAF

PRESIDENT'S REPORT

One million IPAF PAL Cards and counting...

What a fantastic achievement. My congratulations to all IPAF members who train, promote and endorse the enormous value of the IPAF PAL Card to their employees and customers worldwide. The PAL Card (Powered Access Licence) guarantees that training and testing is delivered to a consistent standard worldwide by highly motivated and qualified instructors.

The IPAF challenges ahead...

The past 12 months have passed quickly for IPAF. The International Awards for Powered Access (IAPAs) in Windsor, UK are now just a distant memory, and yet much has happened. Your Federation has been beavering away in its objective to make our industry a safer place to work. A safer place to work in Europe, in the Americas, in Asia and in the Middle East. As our industry grows and the access 'concept' is more embraced, our ambitions will grow too, and so will the challenges.

The principal objective of IPAF is to 'promote the safe and effective use of powered access' but our challenges are everywhere. We have experienced significant access industry growth in new territories and we have responded to those challenges. Our industry has been emerging from its own economic and fiscal challenges, and, as these are overcome and as pace picks up in all geographical regions, the challenge to IPAF is to continue delivering the objective, the message of safety.

Meanwhile, even in the more mature powered access markets, we have needed to respond to fresh challenges. We still need to continually remind owners and operators of the fundamentals – inspections by fully qualified engineers, the wearing of harnesses, checking ground conditions, using spreader plates and ensuring operators are appropriately trained. The eLearning operator training courses are now in place, Smart PAL Cards are now available and our commitment to providing more communication and services to members and users is resolute. IPAF will continue to meet its challenges and represent its global membership.

I would like to take this opportunity to thank all IPAF members for their support during the last two years – the IPAF instructors, the committee members, country council members, IPAF council members and the IPAF board of directors for their support, loyalty and dedication. Their time is precious and yet given freely.

Finally, I would like to thank the IPAF team across the globe for their passion and dedication. I hope to see as many of you as possible in Washington, DC this March for the 2015 IAPAs where we will be setting our sights on our next challenge... two million PAL Cards!

Tim Whiteman
CEO & Managing Director, IPAF

CEO'S REPORT



Over 2,000 people attended an IPAF meeting in 2014. That's in addition to the 137,429 that successfully attended a training class at an IPAF approved training centre. Many of the 2,000 were volunteers who gave their time to attend country council meetings in countries as far apart as Brazil, Singapore, the UK, the USA, India, Ireland, Switzerland, Spain, Germany and many others.

Those volunteers are the heart of IPAF. They set policies, launch safety campaigns and share information that keeps the industry safe. Everyone working in this industry owes a debt of gratitude to them as their untiring enthusiasm, whether at Board level or at the level of a regional meeting, inspires the IPAF staff and leads to concrete actions designed to keep MEWPs safe.

Of particular note is that this year's round of Professional Development Seminars for IPAF instructors attracted a record turnout of over 700 instructors in 25 countries. Presentations were delivered in eight languages – an extraordinary achievement for this voluntary industry-led training programme. Those instructors are, for many people, the public face of IPAF. They are highly motivated individuals focussed on keeping operators safe and encouraging them to make the most effective use of MEWPs. It is a tribute to them, and their companies, that IPAF issued the one millionth PAL Card ever during the course of the year.

2014 was a successful year for your Federation. As in previous years we have been able to make a small, budgeted surplus, which is invested in safety campaigns and training (more details in our financial summary). The main campaigns in 2014 focussed on preventing needless deaths caused by electrocution and on the need for pre-use inspections. Both of these campaigns were developed after reviewing the 2013 results of IPAF's accident reporting data. These campaigns will continue in 2015. Do visit www.ipaf.org/safe to see the resources that are available to your company.

Other important initiatives from IPAF in 2014 were the decision to invest substantially in a modern and sophisticated eLearning programme (which will become available in 2015) and the decision to produce only Smart PAL Cards. These machine-readable PAL Cards are starting to play an important role in keeping MEWPs safe worldwide. Their importance will certainly increase as availability becomes standard.

IPAF's Council announced a significant review of its own functions and work systems in 2014, and this process is likely to conclude in 2015. The aim is to ensure that members around the world can influence and steer their Federation and play an active role in keeping this industry safe. Please, do get involved and help to make a difference.

IPAF AND ITS COUNCIL



The International Powered Access Federation (IPAF) promotes the safe and effective use of powered access equipment worldwide in the widest sense – through providing technical advice and information; through influencing and interpreting legislation and standards; and through its safety initiatives and training programmes.

IPAF is a not-for-profit organisation owned by its members, which include manufacturers, rental companies, distributors, contractors and users. IPAF members operate a majority of the MEWP rental fleet worldwide and manufacture about 85% of platforms on the market.

Members enjoy access to practical information and a growing portfolio of member services. They also have the chance to influence the legislation and regulations that govern platform use.

A benefit of membership is the ability to deliver the IPAF training programme for platform operators, which is certified by TÜV as conforming to ISO 18878. More than 100,000 operators are trained each year through a worldwide network of over 600 IPAF approved training centres. Successful trainees are awarded the PAL Card (Powered Access Licence), the most widely held and recognised proof of quality-assured training for platform operators.

The Federation's governing body is the IPAF Council, which is composed of the IPAF Board members, Committee chairpersons and Country Council chairpersons. Council members are elected for a two-year period by the members.



BOARD MEMBERS DURING 2014

- President**
Steve Couling, IAPS Group
- Deputy President**
Andy Studdert, NES Rentals
- Vice President**
Nick Selley, AFI-Uplift
- Managing Director & CEO**
Tim Whiteman, IPAF
- Director**
Brad Boehler, Skyjack
- Director**
Norty Turner, Riwal
- Director**
Peter Douglas, Nationwide Platforms
- Director**
Karin Nars, Dinolift

COUNCIL MEMBERS DURING 2014

- Jan Denks** Bronto Skylift
- Enrique Garcia Delgado** Snorkel
- Phil Graysmark** Genie
- Karel Huijser** JLG
- Peter Jones** Peter Jones Consulting
- Alexandre Saubot** Haulotte
- Kai Schliephake** ABKS Partnerlift
- Andrew Spencer** A-Plant
- Mark Winfield** HSS

COMMITTEE CHAIRPERSONS DURING 2014

- Chairperson, Manufacturers' Technical Committee**
Phillip Godding, JLG
- Chairperson, Mast Climbing Work Platforms (International) Committee**
Kevin O'Shea, Hydro Mobile
- Chairperson, Training Committee**
Darren Verschuren, ALS Safety
- Chairperson, IPAF Rental+ Committee**
Gordon Leicester, Facelift Access Hire
- Chairperson, Brazilian Country Council**
Roland Colombari, Cunzolo Rental
- Chairperson, India Country Council**
Nitin Gokhale, Dynamic Crane Engineers
- Chairperson, Irish Council**
Julie Smyth, Highway Plant
- Chairperson, Italian Country Council**
Paolo Pianigiani, IMER Group
- Chairperson, Netherlands Country Council**
Martijn Kamphuis, Kamphuis Hoogwerkers
- Chairperson, North American Regional Council**
Teresa Kee, NES Rentals
- Chairperson, Singapore Country Council**
Tomie Chan, Haulotte Singapore
- Chairperson, Spanish Country Council**
Florencio Alonso, AP Aerial Platforms
- Chairperson, Swiss Country Council**
Lukas Gerber, Kompetenzzentrum für Arbeitssicherheit
- Chairperson, UAE Country Council**
Mark Robinson, Rapid Access
- Chairperson, UK Country Council**
Brian Stead, Loxam Access

WORK OF THE COMMITTEES



IPAF's key areas of work are led by specialist committees of volunteers that meet regularly during the year. Committee membership is open to IPAF members in the relevant category, e.g. manufacturer members of IPAF are entitled to take part in the meetings of the Manufacturers' Technical Committee.

The committees can be contacted by writing to info@ipaf.org

The IPAF Manufacturers' Technical Committee in 2014 elected Phillip Godding, Senior Product Safety and Reliability Engineer, JLG, as chairperson, and Ian McGregor, Product Safety Manager, Skyjack, as vice-chairperson.

The committee continued its work on monitoring standards and directives, as well as developing reports and guidance. Member manufacturers were informed about updates to standards and directives, and the implications discussed.

These included but are not limited to:

EN 280:2013, the European standard for the design and manufacture of MEWPs, and amendment (A1)

The US ANSI A92 standards under development on design (A92.20), safe use (A92.22) and training (A92.25)

The Canadian B354 standards

The ISO 18893 standard on MEWPs covering: Safety principles, inspection, maintenance and operation

The Brazilian NR 18 construction equipment standard

In January 2014, the committee issued a statement confirming the safe design of MEWPs, in response to a letter written by a major UK contractor.

The committee completed documents for release including:

Guidance for major inspection of MEWPs, which was published in May 2014 and is available at the Publications/Technical Guidance section of www.ipaf.org
MEWP control functionality report

A committee working group completed a review of industry activities and developments that are relevant to MEWP manufacturers. This has enabled the committee to identify a specific programme of work for 2015.

NEW GUIDANCE WAS RELEASED ON MAJOR INSPECTIONS OF MEWPS AIMED AT KEEPING EQUIPMENT SAFE REGARDLESS OF AGE.



The IPAF Vehicle Mounted Manufacturers' Technical Committee was formed in June 2014 to allow interested manufacturers of static boom (1b) category machines to consolidate ideas and address key topics of relevance to them.

Issues identified as particularly relevant for vehicle mounted manufacturers include:

- Standardisation of chassis design requirements and road regulations
- Clarification of national requirements and EC rules with reference to individual EC type approval of vehicles
- Special use applications – guidance on safety and technical requirements
- Vehicle payload and availability to carry persons and equipment
- Regulations around working on public highways
- Standardisation of units used for point loading information



The IPAF Mast Climbing Work Platform (MCWP) International Committee was restructured in 2014 to comprise the UK & Ireland MCWP Work Group (formerly the UK & Ireland MCWP Committee), the MCWP Training Work Group, and other local and topic-specific work groups that are still to be formed.

Kevin O'Shea, Director of Safety and Training, Hydro Mobile (Canada), is chairperson of the IPAF MCWP Committee and Adrian Bolton, Construction Manager, Alimak Hek (UK), is vice-chairperson. Darren Brady, Operations Director, Apollo Cradles, is chairperson of the IPAF UK & Ireland MCWP Work Group and Steven McEwan, Scot-Train, is vice-chairperson.

The committee focused on these activities in 2014:

- Encouraging the MCWP industry to report accidents at the IPAF accident database www.ipaf.org/accident
- Developing and distributing case studies that highlight the safe and effective use of MCWPs
- Delivering presentations, e.g. at the IPAF Summit, that highlight synergies and compatibility of MCWPs and MEWPs



The IPAF Training Committee spearheads the IPAF training programme and meets every quarter to address issues related to course content, training material and training centre requirements.

Elections were held in July 2014. Darren Verschuren, ALS Safety, was elected as chairperson, and Charlie Ellis, Nationwide Platforms, was elected as vice-chairperson.

Updates agreed in 2014 included:

- Five new questions for the Operator course and new operator practical test
- Revision of the Harness course to enable candidates to conduct periodic inspections of harnesses used on MEWPs
- Revision of the Load & Unload and MEWPs for Managers courses
- Senior instructor workshops to prepare instructor candidates for the IPAF instructor examination in the UK

Ongoing projects under discussion include:

- Adaptation of the training matrix to meet requirements in other markets, i.e. extending the course duration to allow more tests in a day
- Transition to eLearning and global rollout

All new PAL Cards are machine-readable Smart PAL Cards from 2015.



The IPAF International Training Advisory Group meets twice a year to discuss issues faced by IPAF's training centres worldwide and to make recommendations to ensure the consistency and unity of policies and systems behind IPAF training and the PAL Card.

Issues discussed in 2014 included:

Global rollout of the MEWPs for Managers course and clarification of the instructor requirements to conduct this course

Clarification of requirements for senior instructors wishing to train other instructors

IPAF's MEWPs for Managers course is now available in a growing number of languages.



The Strategic Forum for Construction Plant Safety Group (SFCPSG) MEWP Safety Group is chaired by Kevin Minton, director of the Construction Plant-hire Association (CPA). IPAF provides secretariat services and funds the activities of the MEWP Safety Group. It also provides the services of its technical & safety executive Chris Wraith as technical author.

The MEWP Safety Group meets twice a year and brings together key representatives from rental companies, contractors, manufacturers, notified bodies, insurance inspection companies, enforcement authorities and other related industry associations.

In the last 12 months, the committee reviewed and updated guidance on the selection of secondary guarding devices, which was published in April 2014. The group also drafted and published guidance on securing MEWPs when not in use (June 2014) and assisted the UK Health & Safety Executive (HSE) in publishing GEIS6: The selection, management and use of mobile elevating work platforms.

A number of working groups are currently developing:

Guidance on using MEWPs on public highways

Guidance on loading/unloading for contractors, rental companies, transporters and drivers

Guidance on an integrated approach to inspection maintenance and thorough examination

A flow chart demonstrating how information from MEWP-related incidents is managed with the aim of influencing and continually improving guidance and international standards

The IPAF Rental+ Committee drives the promotion of the IPAF Rental+ quality mark, which is currently held by 25 member rental companies. The auditing process and development of the IPAF Rental+ mark is one of the key responsibilities of the IPAF auditing team. The IPAF Rental+ standards are being reviewed with a view to make them applicable internationally.



Minutes of committee meetings can be accessed by all members at the members only section of www.ipaf.org

WORK OF THE COUNTRY AND REGIONAL COUNCILS



IPAF Country and Regional Councils look at country-specific themes and issues and raise these with the IPAF Council for further discussion and action.

They also organise national and regional activities that underpin and promote the safe use of powered access.



The Brazilian Country Council held nine meetings during 2014, with active support from all members. The first ElevAÇÃO event held in conjunction with the Brazilian Professional Development Seminar in February 2014 was a success, attracting more than 50 companies and more than 150 people over two days. This council contributed to the drafting of the new Brazilian regulation NR 18 which is expected to be published in the second half of 2015. **Contact: portugues@ipaf.org**



The India Country Council was formed in June 2014. Members elected Nitin Gokhale from Dynamic Crane Engineers as chairperson and Souma Ray from Haulotte India as vice-chairperson. IPAF had a stand, as part of the UK pavilion, at the bC India exhibition in December 2014. **Contact: info@ipaf.org**



The Irish Council held discussions about the position of the Construction Industry Training Board (CITB) in Northern Ireland on levy fees. This council unanimously agreed to write to the CITB, objecting to the levy rate increases for Northern Ireland and with the aim of removing the powered access sector from the 'in scope' category to ensure it does not suffer undue monetary and commercial disadvantages. With the restructuring of the Irish training and employment authority FAS, now known as SOLIS, council members will establish contact with SOLIS, HSENI and HAS ROI to seek recognition of IPAF training and to improve MEWP safety standards in Ireland. **Contact: info@ipaf.org**



The Italian Country Council established cooperation with another accredited association, ANCORS, in order to better maintain the provision of IPAF training in the different regions of Italy. Significant effort and resources were put into the creation of new software to support the administration of the training system according to the Italian requirements. IPAF Italy was at several events including a marketing seminar for IPAF training centres, Expotraining and Ambiente Lavoro seminars and workshops. **Contact: italia@ipaf.org**



The Netherlands Country Council supported IPAF Benelux's participation in the 'Veilig Werkt Beter' safety exhibition and a successful Benelux Professional Development Seminar attended by 44 instructors. Emphasis was placed in 2014 on establishing contacts with the relevant Dutch and Belgian government authorities to gain recognition and accreditation for IPAF training and to enhance the safe and effective use of MEWPs. **Contact: benelux@ipaf.org**

IPAF AROUND THE WORLD IN 2014

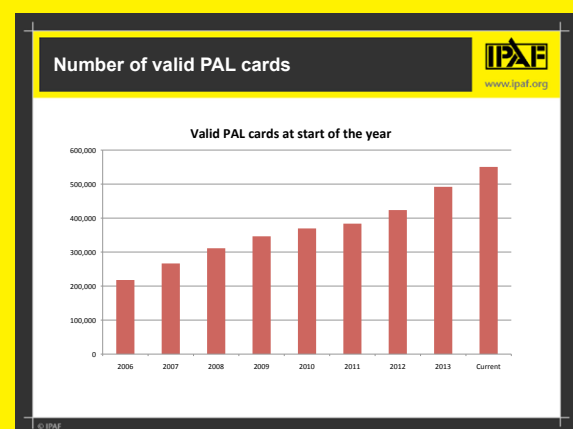
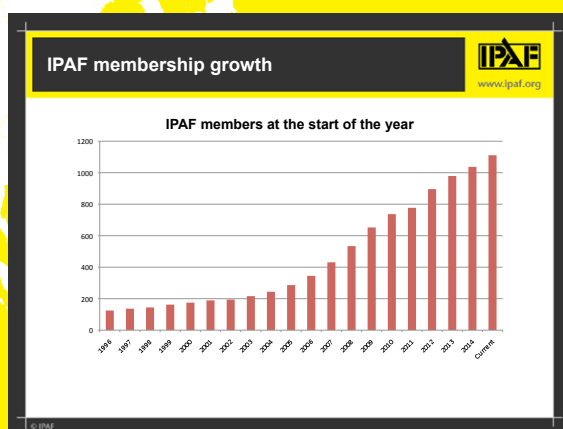


ARGENTINA
AUSTRALIA
AUSTRIA
BELGIUM
BRAZIL
BULGARIA
CANADA
CHILE
CHINA
COLUMBIA
CZECH REPUBLIC
DENMARK
FINLAND
FRANCE
GERMANY
HONG KONG
HUNGARY
INDIA
INDONESIA
IRELAND
ITALY
JORDAN
KOREA, SOUTH
KUWAIT
LIECHTENSTEIN
LUXEMBOURG
MALAYSIA
MEXICO
MOROCCO
NETHERLANDS
NORWAY
PARAGUAY
PERU
POLAND
PORTUGAL
QATAR
ROMANIA
RUSSIA
SAUDI ARABIA
SINGAPORE
SLOVENIA
SOUTH AFRICA
SPAIN
SWEDEN
SWITZERLAND
TAIWAN
THAILAND
TUNISIA
TURKEY
UNITED ARAB EMIRATES
UNITED KINGDOM
UNITED STATES OF AMERICA
URUGUAY

IPAF HAD A TOTAL OF **1,109** MEMBERS FROM **53 COUNTRIES.**

THERE ARE NOW MORE THAN **640** IPAF APPROVED TRAINING CENTRES AROUND THE WORLD AND MORE THAN **HALF A MILLION** VALID PAL CARDS IN CIRCULATION.

A RECORD NUMBER OF **137,429** PEOPLE WERE TRAINED BY IPAF APPROVED TRAINING CENTRES IN 2014.



MEMBERSHIP

At the end of 2014, IPAF had a total of 1,109 members from 53 countries.

IPAF has active members on almost every continent. Growth continues at a rapid pace in areas such as the US, Latin America, the Middle East and South East Asia.

There are currently 11 IPAF country/regional councils for: Brazil, India, Ireland, Italy, the Netherlands, North America, Singapore, Spain, Switzerland, the UAE and the UK. Country councils involve members directly in country-specific issues and activities to promote the safe and effective use of powered access.

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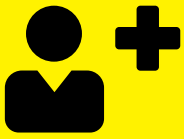
TRAINING

A record number of 137,429 people were trained by IPAF approved training centres in 2014. This is an increase of 7.9% over the 127,365 people trained in 2013. Training available from IPAF approved centres includes operator courses for which a PAL Card (Powered Access Licence) is issued, and harness and management courses for which a certificate is issued.

IPAF issued a record 130,230 PAL Cards worldwide through its approved training centres in 2014, an increase of about 7% over the 121,744 PAL Cards issued in 2013.

There are now more than 640 IPAF approved training centres around the world and more than half a million valid PAL Cards in circulation. In December 2014, IPAF issued the one millionth PAL Card ever since the operator training programme was started.

MEMBER BENEFITS



LOBBYING AND REPRESENTATION

IPAF lobbies and makes representations to the relevant authorities on issues of concern to its members.



MONITORING REGULATIONS AND DEVELOPMENTS

IPAF actively participates in many committees around the world, e.g. EN 280, ISO, FEM, ANSI standards committees, the British standards committees BS 8454 and BS 8460. It also represents its members to organisations such as the American Rental Association (ARA), the European Rental Association (ERA) and the Scaffold & Access Industry Association (SAIA).



IPAF EXPERTS

IPAF staff collectively have more than 300 years of industry experience from around the world. That expertise is at members' disposal.



TECHNICAL HOTLINE

IPAF members needing advice on matters ranging from risk assessment to platform use and accident procedures can call the IPAF head office or an IPAF country representative.



IPAF SPONSORSHIP OPPORTUNITIES

IPAF members can make use of unique advertising and sponsorship opportunities only available to them through IPAF publications and events.



IPAF RENTAL REPORTS

IPAF members have the opportunity to contribute to and obtain research reports on the rental sector at a discounted rate.



HIRE TERMS & CONDITIONS

The IPAF Terms & Conditions of Hire are available free to members for their exclusive use.



CONFERENCES

A range of member and non-member events are offered at a discounted rate for IPAF members, giving them the opportunity to network with other industry professionals. These include Europlatform, the IPAF US Convention, TABS, the IPAF Asia Conference, regional meetings and many more.



MEMBERS ONLY AREA

IPAF members can access the members only area of the website, which holds meeting minutes, presentations and other useful guides.



ACCESS INTERNATIONAL

IPAF members get a free subscription to our official magazine, Access International.

MEMBERSHIP SERVICES



ATTORNEY SERVICE

IPAF members get a discounted fee rate from US-based full service civil law firm Bobo, Ciotoli, Bocchino, White & Buigas, P.A.



BUSINESS INFORMATION

The Business Information Service from the Institute of Directors (IoD) in London is free to all IPAF members and offers up to 30 minutes of desk research by experienced professionals on any subject related to business.



EQUIPMENT RENTALS INSURANCE

JCB Insurance Hiremax is an insurance offer specifically designed for rental companies, with reduced rates for IPAF and IPAF Rental+ members.



INSURANCE

Henderson Insurance Brokers provide IPAF members in the UK with market leading cover at reduced premiums.



RENTAL MANAGEMENT SOFTWARE

IPAF members can get a 10% discount on rental management software from inspHire.



BUSINESS-RELATED TRAINING

A dedicated training advisor from the CITB-Construction Skills National Specialist Team can provide support to IPAF members in the UK in the creation and provision of business-related training.



TAX REFUNDS

IPAF-approved training centres in the UK can use the service from Rift, which specialises in claiming tax refunds for construction workers, including PAL Card holders.



COURIER AND DELIVERY

IPAF members in the UK can tie in to the 50% discount rate offered to IPAF by courier company TNT.



TRANSLATION

IPAF members get preferential rates from CLS 4-Text, our recommended translation agency.



CONSTRUCTION NEWS

IPAF members get a 20% discount off subscriptions to the UK weekly magazine Construction News, giving them a saving of over £40 off the news stand price.



TECHNICAL SPECIFICATIONS

IPAF member rental companies can make use of a service from Verhuurnet that allows them to present the technical specifications of their fleet in a standardised format for easy comparison, with their company logo and branding.



MARKET OVERVIEW GUIDES

IPAF members enjoy special prices when purchasing guides from Lectura that offer an overview and valuation of all common second-hand mobile machines on the European market. The guides also give the IPAF training category of every model listed.



WEBSITE DESIGN

IPAF members enjoy a 25% discount off website design prices from SiteWizard, a multi-award winning company that offers quick, cost-effective web solutions with a money back guarantee.



LEGAL CONSULTING SERVICE

IPAF members can turn to a legal and technical service offered by Italy-based Lext Consulting and Servizi Impresa. The question-and-answer service exclusively for IPAF members covers straightforward legal and technical matters with regards to safety at work in Italy.

Details on member benefits are at the Services section of www.ipaf.org

IPAF welcomes the position paper issued by the FEM Product Group for Cranes and Lifting Equipment, which makes clear that tower cranes are designed and manufactured to lift loads, not people, and that they should not be used for entertainment purposes. At the same time, the Association of Equipment Manufacturers (AEM) confirms that fun rides will not be permitted at CONEXPO-CON/AGG.

IPAF approved training centres worldwide issued a record 121,744 PAL Cards in 2013.

IPAF endorses the UK Contractors Group (UKCG) MEWP Good Practice Toolkit. 1

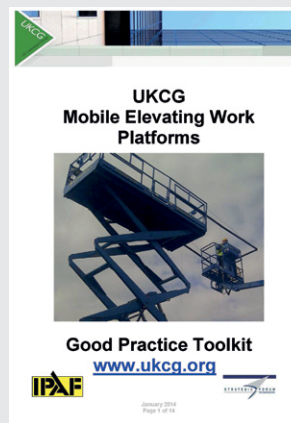
The complete TVH Group joins IPAF.

IPAF joins the machinery industry in calling for the European Council and all member states to take action to prevent the use of non-compliant products within the EU.

Manufacturer members of the IPAF Manufacturers' Technical Committee issue a statement confirming the safe design of MEWPs, in response to a letter written by a major UK contractor.

IPAF's accident reporting project reveals that there were 53 fatalities worldwide in 2013 involving MEWPs.

IPAF and ISDER, the Materials Handling, Storage & Industrial Equipment Association of Turkey, sign a cooperation agreement to promote the safe and effective use of powered access equipment in Turkey. 2



1

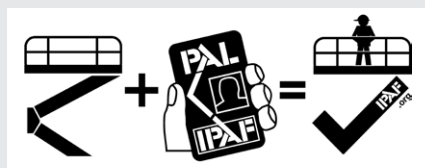


2

MILESTONES IN 2014

JANUARY

FEBRUARY



1

There are half a million valid PAL Cards worldwide, marking the success of IPAF's voluntary, industry-led operating training programme. 1



2

IPAF ElevAÇÃO in São Paulo, Brazil is a success. 2

At the CONEXPO-CON/AGG show in Las Vegas, IPAF's Lift Safety Zone features a dynamic display which illustrates the safe and minimum approach distances that an AWP should maintain when working near power lines. 1

IPAF's AWP operator eLearning module is available across the US in both English and Spanish. 2

More than 640 instructors and training centre staff attend IPAF Professional Development Seminars (PDS) across 17 countries in 8 languages in the last months. 3

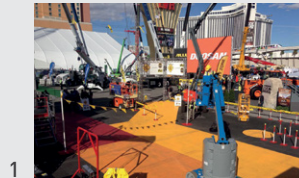
French access equipment manufacturer ATN joins IPAF. 4

Susan Foster, IPAF training operations coordinator, and Lynn Price, IPAF audit and QC manager, are the first members of the IPAF staff to successfully complete the PAL+ advanced operator course. 5

IPAF supports its growing membership in South East Asia by appointing Evelyn Low as regional manager.



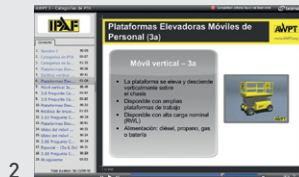
3



1



4



2



5

MARCH

APRIL



1

More than 470 people from 28 countries attend the International Awards for Powered Access (IAPAs) in Windsor near London, UK. 1



2

The IPAF Summit attracts 200 delegates with top-class speakers and excellent presentations. 2

IPAF records 10.6% growth, with turnover in 2013 exceeding £4 million for the first time.



3

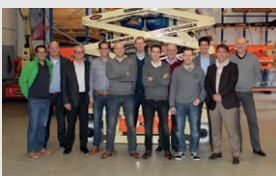
The IPAF President's Award recognises Hans Aarse, IPAF's representative for the Benelux, for his contribution in promoting the safe use of powered access.

IPAF is at the Hannover Fair, at the stand of the German safety body Berufsgenossenschaft for wood and metalwork. 3

Members of the Rival management team successfully complete the IPAF MEWPs for Managers course. 4

IPAF is at Préventica in Casablanca, Morocco.

Faith Cobaine joins IPAF as marketing & membership officer.



4

IPAF's Powered Access Rental Market Reports reveal that there are slightly over a million MEWPs in the worldwide rental fleet, up 6% from the previous year.

Two pieces of graffiti art are produced at IPAF's stand at the Tektónica show in Lisbon, Portugal. 1

More than 140 participants from 14 countries attend the IPAF Asia Conference in Singapore.

IPAF releases new technical guidance on major inspections of MEWPs aimed at keeping equipment safe beyond the manufacturer's design life.

The IPAF Manufacturers' Technical Committee elects Phillip Godding, Senior Product Safety and Reliability Engineer, JLG, as chairperson, and Ian McGregor, Product Safety Manager, Skyjack, as vice-chairperson.

IPAF wins the audience with lively demonstrations on the theme of pre-use MEWP inspections at Vertikal Days.



1

MILESTONES IN 2014

MAY



JUNE



1

IPAF supports the US Occupational Safety & Health Administration's (OSHA) National Safety Stand-Down in an effort to raise awareness among employers and workers in the construction industry about fall prevention.

IPAF publishes guidance on how to secure MEWPs when not in use.

IPAF goes back to basics at APEX, reaffirming its objectives as the member association driving safety in the access industry. 2



2

The UK Health & Safety Executive (HSE) issues a safety alert advising caution in the selection of secondary guarding devices and warns against over-reliance on such systems. IPAF welcomes the HSE guidance and reminds the industry that no one particular device will prevent entrapment in all known circumstances. MEWPs are safe, but their use must go with training, familiarisation, risk assessment, proper planning and management of the work. 1

The first meeting of the IPAF Vehicle Mounted Manufacturers' Technical Committee is held.

Two more country councils are formed to support member needs in emerging markets: the IPAF India Country Council and the UAE Country Council.

Natalie Wood joins IPAF as accounts supervisor.



1

IPAF publishes good practice tips for rental companies and contractors on how to manage MEWPs.

The IPAF International MCWP Committee now comprises the UK & Ireland MCWP Work Group, the MCWP Training Work Group, and other local and topic-specific work groups.

Approval is given for a full review of the European design standard relating to the manufacture of MEWPs. The European Committee for Standardisation (CEN) gains a mandate for CEN TC98/WG1 to commence a full revision of EN280:2013 once the amendment A1 has been finalised.

IPAF's North American Regional Council starts a series of free webinars.

IPAF's accident reporting project reveals that there were 23 fatalities worldwide involving MEWPs in the first half of 2014.

US-based Sunstate Equipment becomes an IPAF training centre. 1

IPAF seeks discussions with Dutch government authorities on MEWP safety.

The Austrian accident insurance body AUVA recognises IPAF training.

TRENDS

JULY

AUGUST



1

The FEM MEWP Product Group, for which IPAF serves as the secretariat, welcomes Luisa Parisotto of Terex as its new president.

IPAF establishes contact with the Belgian certification organisation BeSaCC-VCA with the aim of obtaining accreditation for IPAF training.

The Sheet Metal Workers Union backs IPAF operator training in the US.

IPAF training is conducted for the first time in China at rental company member Tianjin Prosperity Bai-Li Engineering & Machinery. 1

IPAF reminds member companies of the approaching deadline by which all professional drivers within the European Union must have completed the full 35-hour Drivers' Certificate of Professional Competence (CPC) requirements in order to be legally qualified to carry out any driving duties.

IPAF Italy contributes to the publication of guidelines for the use of MEWPs issued by the Lombardy regional authorities.

IPAF reaches out to the Swiss logistics sector at the Pack&Move exhibition in Basel.

TÜV audits confirm that IPAF continues to comply with ISO 18878 Mobile elevating work platforms – Operator (driver) training and ISO 9001 Quality management systems.

More than 100 delegates attend the Europlatform access rental conference in Cologne, Germany and enjoy exceptional content. 1



1

MILESTONES IN 2014

SEPTEMBER



OCTOBER



1



2



3

A dozen employees from the Ontario Ministry of Labor successfully complete AWP for Managers training during the IPAF North American Convention in Toronto.

IPAF opens an office in China and launches a full range of operator training materials in Chinese. 1

Teams from the US and Japanese National Institute for Occupational Safety and Health (NIOSH) exchange views on work platform safety, facilitated with presentations and AWP demonstrations by IPAF. 2

Haessler Inc. based in Guelph, Ontario, Canada takes up IPAF operator training. 3

Andrew Bache is appointed as IPAF Head of Finance responsible for managing the card production and accounts teams.

The UK HSE publishes General Information Sheet No. 6 on The selection, management and use of mobile elevating work platforms, which features references to IPAF guidance documents and images.

IPAF Benelux is at the 'Veilig Werkt Beter' exhibition.

IPAF's Smart PAL Card wins a LLEAP award for its innovative use of smartcard technology to help improve site safety.

IPAF highlights its presence at bauma China with a networking reception that sees a warm welcome for IPAF's newly appointed representative for China, Bai Ri.

A new version of www.ipaf.org for mobile devices is released.

The powered access industry bids farewell to UK-based IPAF auditor Richard Steele, who passed away on 26 November 2014.

NOVEMBER

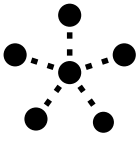
DECEMBER



IPAF announces that all PAL Cards issued for training on or after 1 January 2015 will be machine-readable, i.e. Smart PAL Cards.

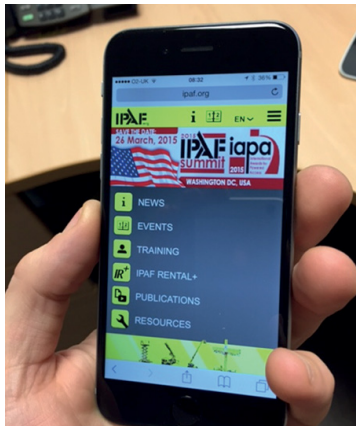
The one millionth ever PAL Card is issued and IPAF celebrates with a free prize draw for valid PAL Card holders. The five lucky winners of trips to the IPAF Summit and IAPAs in Washington, DC, USA are: Natalie Bird, Reanne Graver, Robert-Jan Kroes, Colin Simpson and Richard Willis.

IPAF'S MARKETING AND COMMUNICATIONS ACTIVITIES



IPAF's marketing and communications work promotes the safe and effective use of powered access in the widest sense.

Key activities in 2014 included the development and launch of a new version of the website www.ipaf.org for mobile devices. IPAF's website gets more than 30,000 unique visitors a month – a 7% increase from the average 28,000 unique visitors per month for 2013.



IPAF participated at 48 events around the world in 2014, including the ARA Rental Show, CONEXPO-CON/AGG, Vertikal Days and APEX. With its partners, it jointly organises events such as the IPAF Summit and International Awards for Powered Access; the German language platform safety conference TABS; and the Europlatform conference for access rental professionals.

There is a growing list of IPAF events such as the IPAF Asia Conference, the IPAF Middle East Convention, the IPAF North American Convention, IPAF UK regional meetings and IPAF Professional Development Seminars for instructors in different countries.

Two main safety initiatives were run in 2014: the 'stay safe at height, beware of electrocutions' campaign and the campaign on the importance of pre-start inspections. Videos in several languages, leaflets and technical guidance documents were produced to promote these safety initiatives.

As part of continuing efforts to engage PAL Card holders, a free prize draw celebrating the one millionth PAL Card ever issued was launched at the end of 2014.

IPAF issued more than 31 press releases in different languages in 2014. It continues to provide news pages to core magazines and a regular stream of articles throughout the year to other publications. The annual IPAF European and US Powered Access Rental Market Reports were published in April 2014.

The IPAF bulletin, Raising the Standard, is published twice a year, usually in April and in October. It is distributed to members and all the readers of our official magazine Access International.

The Italian language magazine IPAF-Informazione was published in March 2014.

The German language magazine IPAF- Journal (circulation 40,000) was published in April 2014.

The IPAF Powered Access 2014 magazine, tackling the debate of whether the MEWP industry does enough for safety, was published in December 2014, with a digital version and a UK-based print circulation of close to 30,000.



The IPAF Elevating Safety 2014 magazine, focusing on the challenges posed by big machines, was published in August 2014, with a US-based circulation of more than 141,000 printed copies.

IPAF'S AUDITING ACTIVITIES



The IPAF auditing team completed a total of 470 audits in different countries in 2014, including surveillance visits, unannounced visits and IPAF Rental+ audits.

As part of its global audit strategy, IPAF focuses on unannounced visits in all regions. The team is currently working on digitising the auditing system, i.e. moving from paper-based to electronic processes.

An audit by TÜV confirmed that IPAF continues to comply with ISO 18878 Mobile elevating work platforms – Operator (driver) training and ISO 9001 Quality management systems.

IPAF fulfilled all requirements of the ISO 18878 training standard and no non-conformities were found. The audit was performed in early September at the IPAF head office in the UK.

The audit report highlighted positive aspects such as IPAF's new updated and streamlined MEWP Training Manual; its proposed new digital auditing system with robust action tracking and reduction in resource consumption; satisfaction surveys; accident reporting online; and very comprehensive training centre monitoring.

The TÜV audit also confirmed that IPAF continues to comply with the ISO 9001 quality management standard. No non-conformities were found.

The audit report highlighted IPAF's commitment to pursue continuous quality system improvement: *"The organisation maintains documented and effective procedures governing the handling of information, data analyses, improvement actions and responses to customer feedback. The company receives very low levels of complaints... Management reviews the quality management system at regular intervals and in line with the requirements to ensure its continuous suitability, adequacy and effectiveness."*

Current IPAF auditors:

Andrea Boldrini
Geoff Carr
José Manuel Mayo
Lynn Price
Reinhard Sebulke
Chris Smith
Martin Wraith

FINANCIAL SUMMARY

2014



The International Powered Access Federation (IPAF) is a registered Society under the UK's Co-Operative and Community Benefit Societies Act 2014, regulated by the UK Financial Conduct Authority. The Act came into force on 1 August 2014, and supersedes the Industrial and Provident Societies Act 1965. IPAF operates as a not-for-profit organisation which is obliged to re-invest all surpluses in furthering the aims of the organisation as defined by the members. The accounts are audited by CLB Coopers Chartered Accountants and are presented at the Annual General Meeting for approval.

2014

Overall business growth

9.4% INCREASE IN TURNOVER

137,429 SUCCESSFULLY COMPLETED AN IPAF COURSE

Growth in membership

UNITED ARAB EMIRATES	21.4%
BENELUX	24.0%
SOUTH EAST ASIA	20.6%
OVERALL GROWTH	6.9%

Growth in training

UNITED ARAB EMIRATES	64.0%
SWITZERLAND	57.3%
LATIN AMERICA	10.3%
OVERALL GROWTH	7.9%

IPAF achieved a turnover of £4.65 million (approximately €6.1 million or US\$7.0 million) in 2014, an increase of £0.4 million (9.4%) over 2013. Non-UK income continues to grow, with 36.8% of income being generated from outside the UK. This turnover produced a surplus of 3.2% in the year (2013: 3.2%). All surpluses are re-invested.

Membership increased by 6.9% from 1037 to 1109 in 2014. Within Europe, including the UK & Ireland, membership increased by 2.2% reversing the downward trend of 2013, whilst IPAF saw growth in membership numbers from outside Europe of 23.4%. The overall number of members outside Europe increased from 22.2% in 2013 to 25.6% in 2014. Improved economic conditions in the UK and across Europe contributed to this strong growth.

IPAF training programmes generate a large amount of income for members who offer the training courses and contributed 83.1% to the overall turnover of IPAF in 2014. The number of people passing through an IPAF training course continued to grow in 2014, with 137,429 people successfully completing a course, an increase of 7.9% over 2013. All regions, except North America and South East Asia, posted growth in training in 2014. Growth areas included Latin America (10.3%), UK & Ireland (9.3%), and other European countries (4.3%).

E-Learning delivery of the theory part of IPAF's operator training programme was successfully trialled in North America in 2014. An improved version will be launched during 2015 and will eventually be available across all IPAF regions. The directors expect this to have an important and beneficial impact on the way training services are provided to members in the future, and have approved a substantial investment in this initiative for the next three years.

IPAF MEMBERSHIP LIST

As at end February 2015.
See current list at www.ipaf.org

ARGENTINA

Haulotte Argentina
www.haulotte.com
Stoguse Srl
www.stoguse.com.ar
Sullair Argentina, S.A.
www.sullairargentina.com
Worklift SA
www.worklift.com.ar

AUSTRALIA

EWPA Inc
www.ewpa.com.au
Garry Paul Matthias
www.corrsafe.com.au
TVH Australasia PTY LTD
www.tvh.com.au

AUSTRIA

BWK GmbH
www.bwk.cc
Dorn Lift GmbH
www.dornlift.com
Felbermayr Transport- und Hebetchnik GmbH & CoKG
www.felbermayr.cc
Kögl GmbH
www.koegl.at
Ring - Rudolf

BELGIUM

Allift Michielsens NV
www.allift.com
CGK-Group BVBA
www.cgk-group.com
Gunco NV
www.gunco.be
Hermans Heftrucks BVBA
www.hermans-heftrucks.be
TVH Group NV
www.tvh.com
Vertimac BVBA
Wynne Systems
www.wynnesystems.com

BRAZIL

Acoplation Locação De Autos, Máquinas E Equipamentos Ltda.
www.arental.com.br
Alcance Locação e Comercio de Maquinas Ltda
www.alcancebr.com.br
Alphaquip Máquinas e Equipamentos Ltda
www.alphaquip.com.br
Altoplat Plataformas Aéreas Ltda
Aura Brasil Máquinas e Equipamentos Ltda
www.aubrasi.com.br
Bilden Tecnologias em Processos Construtivos, Ltda
www.bilden.com.br
Bobtec Manutenção
www.bobtec.net.br
Brasif Locadora Ltda
www.brasifrental.com.br
Consenso Comércio e Representações, Ltda
www.consenso.com.br
Construtora Norberto Odebrecht SA
Cunzolo Rental Ltda
www.cunzolo.com.br
Dexter Rental
www.dexterrental.com.br
Eleva Brasil soluções em elevação S/A
www.elevabr.com.br
Ergomax Equipamentos Ltda
www.ergomax.com.br
ESTAF EQUIPAMENTOS, S.A.
www.estaf.com.br
FAST Engenharia e Montagens SA
www.fastengenharia.com.br
Fimatec - Comércio e Representações, Ltda
www.fimatec-empilhadeiras.com.br
FJ Supply Corporation
www.fjsupply.com.br
Força 1 Locações de Maquinas e Equipamentos Ltda
www.forca1locacoes.com.br
GS IND. e COM EQUIPAMENTOS HIDRÁULICOS LTDA, GS
Guiton Socage Aerial Platforms
www.guitonsocage.com.br
Haulotte Do Brasil Ltda
www.haulotte.com.br
Jacques Chovghi Iazdi
www.jciazdi.com.br
Jefferson Machado Monteiro
www.treinamentopta.com.br
JLG Latino Americana
www.jlgbrasil.com.br
Kebos, Treinamentos e Segurança do Trabalho e Meio Ambiente Ltda - ME
www.kebos.com.br
L C Monteli - Corretora De Seguros Ltda
www.monteliseguros.com.br
LASS Máquinas e Equipamentos Ltda
LDI Service - Locação de Plataformas Elevatórias Ltda
www.ldiservice.com.br

Lematt - Comércio & Importação Equipamentos Automotivos
www.lematt.com.br

Leontech Comércio e Locação de Máquinas e Equipamentos Ltda
www.leontech.com.br

LIFTCO Rental Comercial Ltda ME
www.liftco.com.br

Loc Show Comunicação Comércio E Locação de Aparelhos Audiovisuais Ltda
www.locshow.com.br

Locar Guindastes E Transp. Intermodais
www.locar.com.br

Locare Equipamentos
www.locareequipamentos.br

Logimatec Plataformas Aéreas Ltda
www.logimatec.com.br

Manitou Brasil Manipulação de Cargas Ltda
www.manitoubrazil.com.br

Maqbusca Solução Em Equipamentos
www.maqbusca.com.br

Maxrental Locadora De Equipamentos Ltda
www.maxrental.com.br

MILLS Rental, Mills Estruturas e Serviços de Engenharia S.A
www.mills.com.br

MOTORMAC - Distribuidora Meridional de Motores Cummins, S/A
www.motormac.com.br

Multiplataformas Ltda
www.multiplataformas.com.br

Obrasplan Locação E Manutencao De Plataformas Ltda - ME
www.obrasplanrental.com.br

ORGUEL ORGANIZAÇÃO GUERRA LAGES LTDA
orguelplataformas.com.br

Palfinger S.A.
www.palfinger.com

Paraná Equipamentos S/A
<http://pessa.com.br>

PTA Comércio e Locação de Equipamentos Ltda.
www.ptarental.com.br/

RCB Locações de Equipamentos e Máquinas Ltda
www.rcbplataformas.com.br

Rental Master Locação De Máquinas E Equipamentos Ltda-ME
www.rentalmaster.com.br

RENTALSUL LOCAÇÕES LTDA.
www.rentalsul.com.br

Rentalvale Equipamentos Ltda EPP
www.rentalvale.com.br

Retro Mecânica LTDA
retromecanica.com.br

RIWAL do Brasil Locações De Equipamentos Ltda
www.simatecnica.com

SIMATECNICA ENGENHARIA INDUSTRIAL
www.simatecnica.com

SK Rental Locação De Equipamentos Ltda
www.skrental.com.br

Skyjack Brasil
www.skyjack.com

Solaris Equipamentos e Serviços Ltda
www.solarisbrasil.com.br

Terex Latin America
www.terex.com.br

TRIMAK ENGENHARIA E COMÉRCIO LTDA
www.trimak.com.br

TVH do Brasil
www.tvh.com.br

W Rental Locadora de Equipamentos Ltda
www.wrental.com.br

BULGARIA

STROYRENT EOOD
www.stroyrent.bg

CANADA

AGF Access
www.groupeagf.com/en

Farquhar - Larry J, All Lift Truck Training
www.alllifttrucktraining.ca

Fraco Products Ltd
www.fraco.com

Haessler Inc
www.haesslerinc.com

Hydro Mobile Inc
www.hydro-mobile.com

Palfinger North America
www.palfinger-northamerica.com

Serious Labs, Inc.
www.3di.ca

Skyjack Inc
www.skyjack.com

SOS Location CA
www.soslocation.ca

CHILE

ALO Training Ltda, Alo Group
www.alotraining.com

Peña y Spoerer y Cia S.A., Pesco SA
www.pesco.cl

SKC Rental S.A.
www.skcrental.cl

Sociedad Industrial Y Metalúrgica Ltda, IMETAL
TecnoAndamio Chile
www.tecnoandamio.cl

CHINA

Acecn Machinery International Co Limited
www.accessequipment-china.com

Beijing Jingcheng Heavy Industry Co Ltd
<http://en.jchic.com/>

CEC•CANPLUS DRIVE & CONTROL CENTRE
www.canplus.cn

Guangzhou Leader Equipment Ltd
www.leader-lift.com

Haulotte Trading (Shanghai) Co.
www.haulotte.com

Henan Jianghe Crane Co Ltd
www.jhgz.com

Hunan Runshare Heavy Industry Co Ltd
www.runshare.com.cn

Hunan Sinoboom Heavy Industry Co Ltd
www.sinoboom.com

Jiangsu Topower Wheel Co Ltd.
www.tuoputyre.com

Mantall Heavy Industry Co Ltd
www.mantall.com

Oshkosh Asia Pacific
www.oshkoshcorp.com

Shenzhen Gaoli Aerial Work Equipment Co Ltd
www.gaolimc.com

Sun-Rainbow Technology Limited
www.srb-rental.com

Tianjin Prosperity Bai-Li Engineering & Machinery Co Ltd
www.zs-baili.com

TVH Trading (Shanghai)
www.tvhchina.com

Xuzhou Handler Special Vehicle Co Ltd
www.xzhlz.com

Zhejiang Dingli Machinery Co Ltd
www.chinadinli.com

COLOMBIA

AeroRental Ltda
www.aerorental.com.co

Altimak Limitada
www.altimak.net

CONERGIA S.A.S.
www.conergia.com.co

MASSEC SAS
Proing, Ltda
www.proingcol.net

RENTALIFT DE COLOMBIA
Rentalmak S.A.S.
www.rentalmak.com

Rolift
www.rolift.com.co

Torres Equipos S.A.S.
www.torresequipos.com.co

CZECH REPUBLIC

Rothlehner pracovní plošiny sro
www.rothlehner.cz

Statech S.R.O.
www.statech.cz

DENMARK

OMME LIFT A/S
www.ommelift.dk

TCA Lift A/S
www.tcalift.com

Time International A/S
www.timeintl.dk

Trackunit A/S
www.trackunit.com

FINLAND

Bronto Skylift OY AB
www.bronto.fi

Dinolift Oy
www.dinolift.com

Leguan Lifts Oy
www.leguanlifts.com

Rotator Oy
www.rotator.fi

Scanclimber Oy
www.scanclimber.com

FRANCE

ATN SA
www.atnplatforms.com

FRANCE ELEVATEUR SA
www.france-elevateur.fr

Haulotte France, Services
www.haulotte.com

Haulotte Group
www.haulotte.com

JLG France
www.jlg.com

Manitou BF
www.manitou.com

GERMANY

AFI GmbH Arbeitsbühnenvermietung
www.afirent.de

Alimak Hek GmbH
www.alimakhek.de

Allgaier Hebesysteme GmbH
www.allgaier-gruppe.de

ALS Hubarbeitsbühnen GmbH
www.als-bremen.de

AMS-Sicherheitsmanagement-Centrum GmbH
www.ams-nordhorn.de

Arbeitsbühnen Buchtman GmbH
www.buchtman.de

Arbeitsbühnen Koch GmbH
www.arbeitsbuehnen-koch.de

Arbeitsbühnen-Vertriebs- Und Vermietungs GmbH
www.aw-arbeitsbuehnen.de

Arbeitsbühnenverleih Vogel
www.vogel-arbeitsbuehnen.de

AST GmbH Arbeitssicherheit & Technik
www.ast-gmbh.biz

Begemann's Mietlift GmbH
www.begemanns-mietlift.de

Beyer-Akademie Gesellschaft für betriebliche und berufliche Aus- und Weiterbildung GmbH
www.beyer-akademie.de

BHV-Arbeitsbühnenverleih
www.bhv-arbeitsbuehnen.de
 Bienhold Arbeitsbühnen GmbH
www.bienhold-arbeitsbuehnen.de
 Bleser Mietstation GmbH
www.blesermietstation.de
 Böcker Maschinenwerke GmbH
www.boecker-group.com
 Bronto Skylift Deutschland GmbH
www.bronto-skylift.de
 Bunk - Albert
 Castell Arbeitsbühnen GmbH
www.castell-koblenz.de
 Cramo AG
www.cramo.com
 d bollmeyer GmbH Co & KG
www.bollmeyer.com
 Easy-Lift GmbH
www.easy-lift.de
 Elecdata GmbH
www.elecdata.de
 Ernst Müller GmbH & Co KG
www.ernstmueeller.de
 Faust24Ltd
www.faust24.com
 Fischer - Günther
 Flesch Arbeitsbühnen GmbH & Co KG
www.flesch-arbeitsbuehnen.de
 Fox GmbH www.fox-mietlift.de
 Gardemann Arbeitsbühnen GmbH
www.gardemann.de
 GEDA-Dechentreiter GmbH & Co KG
www.geda.de
 Gerken GmbH
www.gerken-arbeitsbuehnen.de
 Gerthofer - Oliver
 Greifzug Hebezeugbau GmbH
www.greifzug.de
 Günter Schipper
www.schipper-group.com
 Haulotte Hubarbeitsbühnen GmbH
www.haulotte.de
 HBC-Radiomatic GmbH, Radio Control Systems For
 Industrial Applications
www.hbc-radiomatic.com
 Heermann - Rainer
 Heiko Zimmer
www.stapler-rent.de
 Heiland - Franz Josef, Heiland Unternehmensberatung
 Hematec Arbeitsbühnen GmbH
www.hematec-online.de
 Herrmann - Helge
www.ambion.de
 Hert Arbeitsbühnen Vermietung GmbH
www.hert-arbeitsbuehnen.de
 Hörmann KG Verkaufsgesellschaft
www.hoermann.com
 Hytec Arbeitsbühnen Vermietung GmbH
www.hytec-bremen.de
 IKAR GmbH
www.ikar-gmbh.de
 Irmiler-Wob-Lift
www.wob-lift.de
 JLG Deutschland GmbH
www.jlgeurope.com
 Josef Siegl GmbH
www.siegl-gmbh.de
 Kern - Philipp
 Kievernagel - Jörg
 Kölbl Training & Consulting
www.koelbl-gruppe.de
 Koller - Stefan, C/O Steko GmbH
www.platformservice.de
 Kuhnle GmbH
www.kuhnle.eu
 Kunze GmbH
www.kunze-buehnen.com
 Lectura GmbH
www.lectura.de
 Lehmann Zugangstechnik
lehmann.lift.de
 Lift-Manager GmbH, Jäkel & Rothlehner
www.lift-manager.de
 Lohmar - Julian
 LuxTek
www.luxtek.eu
 M & S Arbeitsbühnen GmbH
www.ms-arbeitsbuehnen.de
 Manitou Deutschland GmbH
www.manitou.de
 manroland web systems GmbH
www.manroland-web.com
 Mateco GmbH
www.mateco.de
 Mayer Hubarbeitsbühnen GmbH
http://mayer-arbeitsbuehnen.de/
 Media City Atelier (MCA) GmbH
www.mca.de
 Merlo Deutschland GmbH
www.merlo.de
 Mietpark Gushurst GmbH
www.mietpark-gushurst.de
 Minimax E.I.S. GmbH
www.minimax.de
 Minimax GmbH & Co KG, Region Süd, Büro München
www.minimax.de
 MLB Industrial Services GmbH
www.abb.de
 Möller Manlift GmbH & Co. KG
www.moeller-manlift.de
 Müller - Michael
 NMV Neubrandenburger Maschinen
 Vertriebsgesellschaft mbH
www.nmv-neubrandenburg.de

Norbert Wienold GmbH
www.wienold-lift.de
 Nord-Lift GmbH
www.nord-lift.de
 P & B Hundrup GmbH & Co KG
www.hundrup.de
 Palfinger Plattformen GmbH
www.palfinger-platforms.com
 Partnerlift GmbH
www.partnerlift.com
 PAS - Pantermehrl Arbeitsbühnen Service
www.pas-ersatzteile.de
 PB Lifttechnik GmbH
www.pbgmbh.de
 Peter Cramer GmbH & Co KG
www.cramer-arbeitsbuehnen.de
 Power-Lift Deutschland GmbH
www.power-lift.de
 Pradel Arbeitsbühnen GmbH
www.pradel-lift.de
 Riwal Deutschland GmbH
www.riwal.com
 Roggenland Arbeitsbühnen und Staplervermietung
 GmbH
www.roggenland-arbeitsbuehnen.de
 Roggermaier GmbH
www.roggermaier.de
 Rohrmoser e.K. Arbeitsbühnenvermietung
www.rohrmoser-arbeitsbuehnen.de
 Rösler Software-Technik GmbH
www.miniDaT.de
 Rothlehner Arbeitsbühnen GmbH
www.rothlehner.de
 Rothlehner Konrad Liftverleih
www.rothlehner-k.de
 Ruoff - Uwe Heiko
 Russ - Georg
 Ruthmann GmbH & Co KG
www.ruthmann.de
 Sachs - Tanja
 Salgert GmbH
www.salgert.eu
 Sanders GmbH & Co KG
www.sanders-online.de
 Schirmer GmbH & Co. KG, Hub-Arbeits-Bühnen-
 Vermietung
www.schirmer-hub.de
 Schmidt - Guido
 Schmidt GmbH & Co. KG
www.schmidt-info.de
 Schwenk Arbeitsbühnen GmbH
www.schwenk-arbeitsbuehnen.de
 Sebulke - Reinhard
 Seemann - Peter, Sabc Polyoefine GmbH
www.sabc-europe.com
 Skylotec GmbH
www.skylotec.de
 Starlift GmbH
www.starlift.de
 Stroot - Uwe, C/O Schone & Bruns GmbH & Co KG
www.sb-meppen.de
 Terex Genie Germany GmbH & Co KG
www.genieindustries.com
 Teupen Maschinenbau GmbH
www.teupen.com
 Thomas Hensel
 Trautmann - Holger
 VDBUM Service GmbH
www.vdbum.de
 Vertikal EVENTS
www.platformers-days.de
 Wagert Arbeitsbühnen-Vermietung
www.wagert.de
 Weber - Vladimir
 Weidler Arbeitsbühnenvermietung GmbH
www.weidler-arbeitsbuehnen.de
 WEMO-tec GmbH
www.wemo-tec.com
 Werner Middeke Arbeitsbühnen
www.wm-rent.com
 Werner Schütze
 Wiesacker Werkzeugvermietung e.K.
www.wiesacker.de
 Willenbrock Arbeitsbühnen GmbH & Co KG
www.willenbrock.de
 Willenbrock Concept GmbH
 Zeppelin Streif Baulogistik GmbH
www.zeppelin-industrial-services.com
 ZM Vermietungen GbR
www.zmvermietungen.de

HONG KONG

Chim Kee Machinery Co. Ltd
www.chimkeegroup.com.hk
 Chun Yin Hong Kong
www.chunyinhk.com
 Feng Yuan (China) Co Ltd
www.fengyuan.com.hk
 Honor Us Equipment (HK) Limited
 Link Attempt Ltd
 Modern (International) Access & Scaffolding Ltd
www.modern-access.com
 Proficiency Industrial Products Ltd
www.pipl.com.hk

HUNGARY

Gépbér-Hongaria KFT
www.gepber.hu

INDIA

Aria Aerial Platforms Pvt. Ltd
www.aria.in
 Cradle Runways (India) Pvt Ltd
www.cleanindiagroup.com

Dynamic Crane Engineers Pvt LTD
www.dgoc.in
 Gautam Infrastructure
www.gautaminfra.co.in
 Haulotte India Private Limited
www.haulotte.in
 JLG Industries Inc - Access Division
www.jlg.com
 Maniar & Co
www.maniar.com
 Manlift India Private Ltd
www.manliftgroup.com
 MTandT Rentals Limited
www.mtandt.net
 Shakti Equipment Pvt. Ltd
 Snorkel Access India
www.snorkellifts.com
 Swastik Corporation
www.swastikcorp.com
 TV Sundram Iyengar & Sons Ltd
www.tvs.in
 TVH India Private Ltd
www.tvh.com

INDONESIA

PT Superkrane Mitra Utama
www.superkrane.com
 PT. Mitra Citrajasa Konstruksi
www.mitracitrajasa.com

IRELAND

Access & Forklift Services Ltd
www.aafs.ie
 Aerial Platform Hire Ltd
www.aerialplatform.ie
 Euro Access Ltd
www.euroaccess.ie
 Height for Hire (Safety Training) Ltd
www.heightforhire.ie
 Lawlor - Patrick, C/O PML Safety
 Loxam Ltd
www.loxam.ie
 M Walsh Hire Ltd T/a MW Hire Group
www.mwhire.com
 O'Reilly - Damien
 Ryan - Brian Peter

ITALY

ACAI, Piattaforme Di Lavoro Autosollevanti
www.acaiacs.it
 Aerotecnica SpA
www.aerotecnica.it
 AIAS
www.aias-sicurezza.it
 Airo by Tigieffe Srl
www.airo.com
 Alimak Hek Srl
www.alimakhek.com
 Andrea Boldrini
www.x-consulting.it
 ANFIA, Gruppo Costruttori e allestitori di PLE
www.anfia.it
 ASIMOV SRL, Attività Scolastica Ispezione Macchine
 Operatrici Verticali
www.asimovsrl.it
 ASSONOLO, Noleggiatori
www.assodimi.it
 Barin Srl
www.barin.it
 BERTI Piattaforme Aeree Srl
www.piattaformeberti.com
 Big Astor Srl
www.bigastor.it
 Bigman Srl
www.bigman.it
 Bluelift Srl
www.bluelift.it
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 Braviisol DM Srl
www.braviisol.com
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www.camp.it
 C.M.I. NOLEGGI SRL
www.cminoleggi.it
 Cannone Teodoro Srl, Noleggio Macchine
www.cannonegroup.it
 Cantamessa - Ezio
 CELA Srl
www.cela.it
 Centro Edile Srl
www.centroedilefirenze.it
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www.serviziimpresa.it
 CTE SpA
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Falcone - Vincenzo
www.corsidiformazioneple.it
FP srl, ICE Satellite Centre
www.benelligru.it
FPM System SAS di Palmieri Francesco & C
www.fpmssystem.it
Gaifami - Nicola, c/o Novital Srl
www.novitalrent.com
Gerhard Hillebrand
Gianfranco Savani Srl
www.savani.it
GM Srl, Centro Di Formazione
www.gmnoleggio.it
GSR SpA
www.gsrspa.it
Haulotte Italia Srl, Headquarter
www.haulotte.it
Hinowa SpA
www.hinowa.com
ICE Istituto Certificazione Europea SpA
www.ice.bo.it
IHIMER SpA, IMER Group
www.ihimer.com
IMER International SPA, IMER Access
www.imergroup.com
JLG Industries Italia Srl
www.jlg.com
KF Consulting di Ketty Furlan
www.kfconsulting.it
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www.mgacarrelli.com
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MASSUCCO T. Srl
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www.samagroupe.it
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www.skyaces.eu
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Studio Greenline, Formazione
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TECNORENT di Marinoni Pierangelo, Officina Assistenza e Noleggio
TECNOSTRUTTURE SRL, Sede operativa e Centro Noleggio
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www.zanetta.it
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Euro Lift System AG
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MALAYSIA
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www.aerialglobal.com.my
Dex Machinery Trading Sdn Bhd
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www.gforceforklift.com
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www.kengguan.com
Mokhtar Mohamed Bin Barkat Ali
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MEXICO
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www.hemoeco.com
Logistica Y Suplementos del Istmo S.A. de C.V., LOGSUP
Maquinaria Intercontinental, S.A. De C.V., Maquinter
www.maquinter.com.mx
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www.pmatlaira.mx
TVH Parts Mexico S de RL de CV
www.tvhamericas.com/mx
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Adam Industries
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Access Equipment BV
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Alimak Hek BV
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www.beis.com
B V Industrial Promotions International
www.apexshow.com
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www.bachhoogwerkers.nl
BBL Rent
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Bijkerk - Jack
Blom Opleidingen BV
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BT-Opleidingen
www.bt-opleidingen.eu
Collé Safety & Training
www.colte.eu
Debru Hoogwerk BV
www.debru.nl
Dommelen - Eddy van
www.NIHOP.nl
Doornbos Equipment B.V
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www.eijgenraam.nl
Eurosupply Hoogwerk Systemen BV
www.eurosupply.net
Faassen - Onno, C/O FO Training And Advies
www.fo-training.nl
Gameren - Hans van
www.hans-hoogwerksystemen.nl
Gerken Hoogwerker Verhuur BV
www.gerken.nl
Gunco BV
www.gunco.nl
Haulotte Netherlands BV
www.haulotte.nl

HDW Nederland BV
www.hdwnl.com
HEAMS Rental & Sales BV
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HGH Business Consultancy BV
www.hgh.nl
Hinowa Nederland BV
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HOCAP BV
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HWS Verhuur BV
www.hws.nl
JLG EMEA BV
www.jlgeurope.com
Kamphuis Hoogwerkers BV
www.hoogwerken.nl
Kenbri Fire Fighting B.V.
www.kenbri.nl
Kors Hoogwerksystemen BV
www.kors-hoogwerksystemen.nl
KTS Kraan-En Truck Service BV
www.kraantruckservice.nl
KWAK Hoogwerker Centrum BV
www.kwak.nl
Loxam BV
www.loxam.nl
Milcon BV
www.milcom-lift.com
Nolim BV
www.nolim.nl
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www.omnilent.info
Peinemann Hoogwerk Systemen BV
www.peinemann.nl
PJH Verhuur BV
www.pjhverhuur.nl
Pol Hoogwerker Rental BV
www.pol-hoogveeren.nl
Ritchie Bros. Auctioneers BV
www.rbauction.com
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SVS B.V.
www.svs-opleidingen.nl
TUV Nederland QA BV
www.tuv.nl
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www.vanappeldoorn-ts.nl
Van Asten Rescue Trainingen
www.vanasten-trainingen.nl
Vereniging Van Steiger-, Hoogwerk- En Betonbekijgingsbedrijven (VSB)
www.vsb-online.nl
Verkeersschool Willem Verboon BV
www.willem.verboom.nl
Workx Materieelverhuur BV
www.workx.nl
NORWAY
GANTIC
www.gantic.no
Instant Zip-Up Norge AS
www.instant.no
PARAGUAY
ONA Paraguay S.A.
www.onaparaguay.com/
PERU
Alo Group Perú
www.alogroup.pe
SKC RENTAL S.A.C.
www.skcrental.com
POLAND
CityRent Sp ZOO
www.cityrent.pl
Mateco Podesty Ruchome Sp. z.o.o.
www.mateco.pl
PORTUGAL
Augusto - Luis Manuel Lucas Leitão
Castro - António Maria Souto E
Fonseca - João Luis Rodrigues
Jorge Lozano - Trabalhos Em Altura - Form/Serv
Unipessoal, Lda
www.jorgelozano.pt
Machrent SA
www.machrent.pt
PERLcofragens, Lda
www.peri.pt
Ribeiro - Vitor Manuel Santos
Transgrua - Transportes, Representações e Aluguer de Equipamentos, S.A.
www.transgrua.pt
QATAR
Harsco Al-Darwish W.L.L.
Qatar Welding and Fabrication Supplies WLL (Q-Fab)
www.qfab.com.qa

ROMANIA
 Industrial Access SA
www.smartrent.ro
 Romlift - Serv. Srl
www.romlift.ro

RUSSIA
 TVH Rus LLC
www.tvhrus.ru

SAUDI ARABIA
 Almdarj International Marketing Co.Ltd (MIMCO)
www.almdarj.com
 GTE - General Trading & Equipment Co.
www.gtecorp.com
 Saudi Scaffolding Factory
www.saudiscaffolding.com
 Yusuf Bin Ahmed Kanoo
www.kanoo.com

SINGAPORE
 A&G Equipment Pte Ltd
www.angequipment.com.sg
 Absolute Kinetics Consultancy Pte Ltd
www.sg-akc.com
 Aerial Access Academy Pte Ltd
 Aly Energy Singapore Pte Ltd
www.aly.com.sg
 APPS Machinery Pte Ltd
 ATC Equipment Pte Ltd
www.atcequip.com.sg
 Aver Asia (S) Pte Ltd
www.averasia.com
 Bestlink Machinery Pte Ltd
www.bestlinkmachinery.com.sg
 BMS Environmental Services Pte Ltd
www.bmsgroup.com.sg
 BS Technology Pte Ltd
www.bsgru.com.sg
 Deluge Fire Protection (S.E.A) Pte Ltd
www.deluge.com.sg
 Flexi Industrial Safety Training Pte Ltd
 Galmon (S) Pte Ltd
www.galmon.com
 Genfor Lease Pte Ltd
www.genfor.sg
 Haulotte Singapore Pte Ltd
www.haulotte.sg
 JCE Venture Pte Ltd
www.jce.com.sg
 JH Equipment & Services Pte Ltd
www.jianhuang.com.sg
 JP Nelson Access Equipment Pte Ltd
www.jpnelson.com.sg
 JP Nelson Equipment Pte Ltd
www.jpnelson.com.sg
 LGS Prospect Resources Pte Ltd
 LH Construction and Machinery Leasing Pte Ltd
www.lhb.com.sg
 Manitou Asia Pte Ltd
www.manitou-group.com
 Modern (Singapore) Access & Equipment Pte. Ltd
www.modernsg.com.sg
 Okayi (S) Pte Ltd
www.okayi.com.sg
 Sin Heng Aerial Lifts Pte Ltd
www.sinheng.com.sg
 Sinayah Segaran
 Spiderlift Asia Pte Ltd
www.spiderliftasia.com
 ST Aerospace Ltd
www.staero.aero
 Tat Hong Training Services Pte Ltd
www.tathongtrainingcentre.com
 Terex Singapore Pte Ltd
www.terex.com
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 Onic - Danilo
www.civis.si

SOUTH AFRICA
 Andrew Reid
 Eazi Access Rental Pty Ltd
www.eazi.co.za
 EAZI Sales and Service Pty Ltd
www.eazi.co.za
 Goscor Access Equipment T/A Goscor Hi-Reach
www.goscorhireach.co.za
 Johnson Access (PTY) Ltd, T/A Eazi Training Solutions

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 Alberto Piñero Lift, SL
www.aplift.com
 Alquiler Y Plataformas, SL
www.alkyplat.com
 Alsetrans 2000 SL
www.alsetrans.com
 AP Aerial Platforms SA
www.apaerial.com
 Asociación Fundación Universitaria Isidoriana De La RSE
www.fuiscar.org
 CTC De Maquinaria SA
www.ctcmaquinaria.com
 D.F. OPERACIONES Y MONTAJES, S.A.
www.durofelguera.com
 DISPLACAR SL (Grupo Cruz Araba)
www.cruzaraba.es
 Encofrados Y Material Auxiliar SA
www.encomat.com
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www.fempa.es

Genie Industries Ibérica SL
www.genieindustries.com
 Gruas Roxu SA (PLAAS)
www.gruasroxu.com
 Haulotte Ibérica SL
www.haulotte.es
 Icaro Global Solutions, S.L.
www.igs-sl.com
 IFTEM Almacén SA
www.iftem.com
 Ingematis SL
www.ingematis.com
 Maquinaria Industrial Santander SL
www.mainsapoligruas.com
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www.maquinariaspaco.com
 Oil & Steel Ibérica SL
www.oilsteel.com
 Plataformas Daryat S.L.
www.niftylift.es
 Plataformas Elevadoras JLG Ibérica S.L.
www.jlg.com
 Plataformas Lozano S.L.
www.gruaslozano.com
 Portalada 2006 SL (Jisuma)
www.jisuma.com
 Rent Wheeler SL (Alpesur)
www.alpesur.com
 Rival Plataformas Aereas Llu
www.clem.es
 Servicios Estación, S. L.
www.gruasestacion.com
 SOCAGE IBERICA S.L.
www.socage.it
 Talleres Velilla SA (Movex)
www.talleresvelilla.com
 Total Lifting, S.L., MOVICARGA
www.movicarga.com
 Williams Powered Access Soluciones SLL
www.williamsplas.com
 YXCON Ideas y proyectos, SL
www.yxconproyectos.com

SWEDEN
 Infobric
www.infobric.co.uk

SWITZERLAND
 Accès & Elévatiqne SA
www.elevatiqne.ch
 Avesco Rent AG
www.catrental.ch
 AzAs GmbH
www.azas.ch
 Blu Wash Service SAGL, Impresa Pulizie
www.bluwash.ch
 Bronto Skylift AG
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 Camillo Vismara SA
www.vismara.ch
 Chevalier Pierre
www.chevalierp.ch
 Elmer - Peter
www.elmer-s-h.ch
 Imboden Baumaschinen AG
www.vermietung-raron.ch
 Indupro AG
www.indupro.ch
 Kompetenzzentrum für Arbeitssicherheit AG
www.komp-zentrum.ch/
 Leuenberger - Bruno
www.kkg.ch
 Maltech.ch AG
www.maltech.ch
 ME Machines Elévatiqnes SA
www.memachines.ch
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 Stirnimann AG
www.stirnimann.ch
 SVBL, Schweizerische Vereinigung Für Die
 Berufsbildung In Der Logistik
www.svbl.ch
 Swiss Logistics Academy AG, Ausbildungszentrum für
 Logistik
www.sulsergroup.ch
 Swiss LT GmbH, Logistik & Lifter Trainingscenter
www.swissLT.ch
 TCFT Trainingscenter Fördertechnik GmbH
www.tcft.ch
 UP AG
www.upag.ch
 Würth Innovation AG
www.wuerth-innovation.ch/
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www.2training.ch

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 Ta You Kao Kong Enterprise Co Ltd
www.tayou.com.tw

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 Hizmetleri Tic.A.D.
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 ACR Rent & Rise, Acartar İş Merkezi
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www.fatdivinc.com
 Hasel İstif Makinaları, Sanayi Ve Ticaret AS
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 İstanbul Vinç Nakliyat Sanayi ve Ticaret Ltd. Stl.
www.istanbulvinc.com
 Mak-Ser Makina Ltd. Dti.
www.makserplatform.com

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 Al Laith Scaffolding LLC
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 Instant Access For Sales and Rental of Construction
 Equipment LLC
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 Palmer - Michael Frederick, C/O Stirling Group
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 Access Hire Nationwide Ltd
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 Access Industries
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 Access Plus (Scotland) Ltd
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UK Head Office
 IPAF Ltd
 Tel +44 (0)15395 66700
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Benelux
 IPAF-Benelux
 Tel +31 (0)6 3042 1042
 benelux@ipaf.org
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Brazil
 IPAF-Latin America
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France
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Germany
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 deutschland@ipaf.org
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Italy
 IPAF-Italia
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 italia@ipaf.org
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South East Asia
 IPAF-South East Asia
 Tel: +65 9686 4191
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Spain
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