



# Poms & Associates

*Insurance Brokers, Inc.*



## *AERIAL WORK PLATFORM & MAST CLIMBING INDUSTRY INSURANCE PROGRAM*

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As members of **IPAF**, it is a pleasure to introduce you to Poms & Associates Inc. We have teamed up with IPAF to offer discounts and bring its members an exclusive insurance package tailored to the aerial work platform and mast climbing industry. This arrangement provides IPAF members with a full range of insurance services for manufacturers, dealers and rental companies in their recognition of Aerial Work Platform Training (AWPT) programs.

Most insurance brokers will provide you with competitive services and pricing but with Poms & Associates, that's just the beginning. We offer IPAF members many value added services at a level unsurpassed in the industry because we employ some of the country's best risk management specialists.

Poms national insurance program for dealers, rental companies and manufacturers of the powered access industry is underwritten through several national insurance companies with A+ financial strength rating by A.M Best. Due to our expertise and understanding of this very unique industry, we can offer IPAF members, especially those participating as AWPT Training centers with a **15% to 20% reduction in General Liability premiums.**

Pom's partnership with IPAF offers an added set of "eyes" to enable members to examine business risk beyond the scope of powered access equipment and activities. Aerial work platforms and mast climbing work platforms provide a safe means to work at heights when properly maintained and operated by trained operators. We are confident that AWPT training will impact safe use and reduce the risk of potential costly accidents.

Poms & Associates can help you achieve your objectives by providing a powerful framework to support your operations and ideas.

*Our core services include:* Needs analysis; plan design; risk identification & analysis; program marketing & proposal analysis; carrier qualification; program administration and claims management.

*Specialized Services available at a low cost:* Insurance Coverage Audits; Workers' Compensation Program reviews; Third Party Administrator Audits; Sarbanes-Oxley compliance programs; Health Benefit Program design & analysis; Human Resources services.

For details regarding this unique aerial work platform insurance program, contact Jeff Muller or Tony Brown at 877-208-9241 or e-mail at the following:

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